### JOB TRAINING REPORT

## PT. KILANG PERTAMINA INTERNATIONAL REFINERY UNIT (RU) II PRODUCTION SUNGAI PAKNING

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INTERNATIONAL BUSINESS ADMINISTRATION STUDY PROGRAM BUSINESS ADMINISTRATION DEPARTMENT STATE POLYTECHNIC OF BENGKALIS BENGKALIS – RIAU 2023

## JOB TRAINING REPORT PT KILANG PERTAMINA INTERNATIONAL REFINERY UNIT II PRODUCTION SUNGAI PAKNING

Written as one of the conditions for completing Job Training

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Bengkalis, May 31th, 2023

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### PREFACE

Praise be to the presence of Allah SWT who always provides health, both physical health and spiritual health and provides the opportunity for the author to be able to complete the Job Training report. Blessings and greetings are also given to our great prophet, Prophet Muhammad SAW, for all the struggles and the trust that he has given and will never be lost, which we will always remember.

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> Bengkalis, August 16th, 2023 Writer

Desfi Irma Putri 5404191198

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## CHAPTER I INTRODUCTION

#### **1.1** Background of the Apprenticeship

The growing era of progress in science and technology has had a huge impact on human civilization, one of which is in the world of education from the lowest to the highest educational level. As Human Resources (HR) who have good values, they must be able to be independent, able to communicate well, have extensive knowledge, be able to make decisions and must be sensitive to the times.

With the increasing development of the times, it is increasingly difficult for human resources (HR) to find work because there is a lot of competition, especially for university graduates, the large number of graduates from various campuses who want to find work, while the available job opportunities are very limited. After graduation, of course, the diploma will be the main guide in finding a job. However, in reality, currently a diploma is not the main guideline for someone's acceptance to work either in companies or other agencies, but the main guideline at this time is a person's experience and skills at work, because academic grades cannot guarantee a person has experience and skills in work.

Therefore the campus requires students to take part in a job training program which is a form of implementation of lectures that are conducted directly to an agency or a company. The existence of job training activities is able to provide experience, hone the skills and abilities of students in the world of work. Every student is required to go directly into the world of work which is their respective field, so it is hoped that each student can immediately apply the knowledge they have learned before to the world of work.

Polytechnic is one of the campuses that requires all students to take part in practical work in order to complete their studies. Bengkalis State Polytechnic is a Diploma III and Applied Bachelor Education Institution established by the Bengkalis Regency government. The Department of Business Administration is one of the departments at the Bengkalis State Polytechnic. In 2016, this department opened a new study program, namely D4-International Business Administration and D4-Public Finance Accounting. This D4-International business Administration Study Program is engaged in the field of Economics and Business, where students learn about the business world, along with its scope. To prepare students to be ready to use in this field, the International Business Administration study program requires students to take part in practical work either in companies or other agencies for a minimum of 4 (four) months and a maximum of 6 (six) months.

The international business administration study program hopes that with 4 (four) months of practical work, students can get to know first hand how the world of work is, and can add insight and experience, after completing practical work, each student is required to make a work report while carrying out practical work so that students can be responsible for the results obtained from the practical work activities.

Based on the above, the author as a student of the International Business Administration study program chose to do practical work at PT Pertamina RU II Sungai Pakning, which was placed in the Public Relation (PR) section which was mentored by Community Development Officers (CDO) starting on  $01^{st}$  February –  $31^{st}$  May 2023.

#### 1.2 Purposes of the Apprenticeship

Based on the background, to achieve the expected results, it is necessary to know the objectives of the job training, namely as follows:

- 1. To find out job descriptions and activities in PT Kilang Pertamina International Refinery Unit (RU) II Sungai Pakning Production
- To find out the systems and procedure at PT Kilang Pertamina International RU II Production Sungai Pakning
- 3. To find out the place and time of the internship at PT Kilang Pertamina International Refinery Unit (RU) II Sungai Pakning Production

 Be able to understand the kind and description of the activities job training at PT Kilang Pertamina International Refinery Unit (RU) II Sungai Pakning Production.

#### **1.3** Significances of the Apprenticeship

#### 1.3.1 Significance for the Apprenticeship

The Job Training implemented is expected to have several benefits for students as follows:

- 1. Students directly experience the world of work and have direct experience in applying the theory or concept of knowledge in accordance with their study program.
- 2. Students have the opportunity to be able to analyze problems related to knowledge applied in the world of work according to their study program
- 3. Students are given the opportunity to work in teams consisting of several people so that they can share their ideas and abilities.

#### 1.3.2 Significance for Bengkalis State Polytechnic

The job training carried out is expected to have several benefits for the Bengkalis State Polytechnic as follows:

- Job training can strengthen cooperation and outreach between Bengkalis State Polytechnic and PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning.
- 2. Job training can improve the competence of experienced graduates from the Bengkalis State Polytechnic.
- 3. Job training at PT Kilang Internasional Pertamina International Refinery Unit (RU) II Production Sungai Pakning can provide benefits and work experience in the International Business Administration study program which is in accordance with subjects on CSR (Corporate Social Responsibility).

### 1.3.3 Significance for the Company

The Job Training conducted is expected to have several benefits for the company as follows:

- 1. Job training is an opportunity for collaboration for companies and campuses that send their students to do internships at their companies
- 2. Companies get worker assistance with students who do job training at the company.

# CHAPTER II GENERAL DESCRIPTION OF THE COMPANY

### 2.1 Company History



Figure 2.1 PT. Pertamina RU II Production Sungai Pakning Source: PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

PT. Pertamina is one of the the *Badan Usaha Milik Negara* (BUMN). BUMN is State Owned Enterprises e is an abbreviation of State Owned Enterprises engaged in the oil and gas sector. This company was founded on December 10, 1957 under the name PT Perusahaan Minyak Nasional, abbreviated as PT. PERMINA. This PT changed its status to become Permina State Company in 1960. 8 years later, on August 20, 1968, Permina State Company merged with Pertamina State Company to become the State Oil and Gas Mining Company (Pertamina). To strengthen this company, the Government issued Law no. 8 of 1971 which established Pertamina as a state-owned oil and gas company. Under this law, all oil companies wishing to do business in Indonesia are required to cooperate with Pertamina. On June 18, 2003, Based on Company Regulation No. 31 of 2003, the State Oil and Gas Mining Company changed its name to PT Pertamina (Persero) which carries out oil and gas business activities in the Upstream to Downstream Sector. Initially, Pertamina had a symbol in the form of a pair of seahorses flanking a yellow star. On December 10, 2005, Pertamina changed the symbol to an arrow forming the letter "P" with the basic colors green, blue and red which reflect dynamic elements and concern for the environment.

At the beginning of the operation of the refinery, the processing capacity only reached 25,000 barrels per day, in September 1975 the entire operation of the refinery shifted from reference to Pertamina. Since then the refinery has begun to make improvements in stages, so that its product and capacity can be increased again. At the end of 1977, the refinery capacity increased to 35,000 barrels per day, reaching 40,000 barrels in April 1980. Since then PT Pertamina RU II Sungai Pakning has been developing it in stages, and from 2002 to 2018 its production capacity has reached 50,000 barrels per day.



Figure 2.2 Company Logo of Pertamina Source: PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

Since operating in 1971, the Putri Tujuh Dumai and Sungai Pakning oil refineries have made a real contribution to regional development and progress, especially the city of Dumai and its surroundings and have contributed greatly to meeting national fuel needs. Various products of fuel oil and non-fuel oil have been produced from the Dumai Seven Dumai - Sungai Pakning refinery and have been distributed to various parts of the country and abroad. The National Pride Refinery, so that the program to improve the quality of information and communication becomes important. PT Pertamina Internasional Refinery Unit (RU) II Production Sungai Pakning is a Refining and Process (R&P) unit, which is holding the International Refinery Refinery Unit II Production Sungai Pakning.

#### 2.2 Vision and Mission

2.2.1 The vision of PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

Vision is the future goal of an agency, organization or company. Vision is also the thought that is in the minds of the founders. This thought is a picture of the future you want to achieve. The vision of PT Kilang Pertamina Internasional Refinery Unit (RU) II Production Sungai Pakning is, "To become a competitive and environmentally friendly national oil and petrochemical refinery in Asia Pacific in 2025".

## 2.2.2 Mission PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

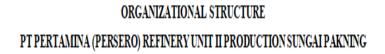
The mission is the stages that must be passed to achieve the vision. In addition, the mission is also a description or purpose of why the company, organization or agency is in the midst of society. The mission of PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning "To run a business in the oil and petrochemical processing sector that is managed professionally and with an environmental perspective based on Pertamina's values to provide added value to stakeholders".

#### 2.3 Kind of Business

PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning is a subsidiary of PT. Pertamina RUII Dumai. Sungai Pakning Refinery focuses on the crude oil processing business. PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning Fuel Oil production refinery has the main task of processing crude oil into several types of Fuel Oil which is one of the suppliers of Fuel Oi`l to the Depot Siak for the needs of Riau Province, as well as Napta and LSWR products are exported and sent to RU II Dumai. In carrying out these basic tasks, PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning has a commitment to grow and develop with the community. This commitment is reflected in the activities carried out by the company and agencies within the company.

#### 2.4 Organization Structure

The organizational structure of the company can be interpreted as a multilevel line that contains the components that make up the company. The structure clearly describes the position, function, rights and obligations of each position within the scope of the company. Of course, this is intended so that every component in the company can function optimally and the company's wheels can always move effectively and efficiently. In addition, it also clearly describes the separation of work activities from one another and how the relationship between activities and functions is limited. In a good organizational structure, it must explain the authority relationship of who reports to whom, so there is one responsibility for what will be done. The organizational structure at PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning is as follows:



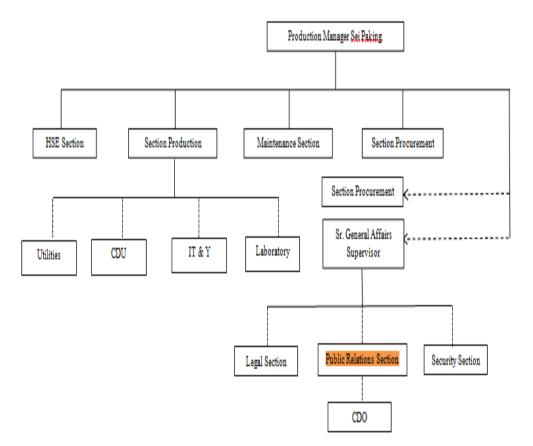


Figure 2.3 Organizational Structure Source: PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

Each work position in the organizational structure of PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning has duties and responsibilities to achieve the company'sgoals. The following is a job description of each organizational structure, namely:

1. Section HSE (Health, Safety, Environment)

The HSE Manager is tasked with and is responsible for creating safe working conditions and trying to avoid work accidents involving people, equipment, the environment as well as an advisor on environmental protection efforts.

a. Fire Insurance Section

The Fire Insurance Section has the duty and responsibility to create a reliable fire prevention system for refinery operations, through the procurement of hardware, software and Human Resources development, coordinating the implementation of HSE aspects and carrying out orderly general administration.

b. Safety Section

The Safety Section has the duties and responsibilities to create and review work procedures, identify and control hazards and carry out K3 audits, supervise the use of work safety equipment and provide explanations on prevention and prevention of accidents to all workers.

c. Environmental Section

The Environmental Section has the duty and responsibility to create a clean environment by seeking to reduce and monitor air, liquid and solid waste emissions that have a negative impact on the environment, implement the ISO:14001 EMS Environmental Management System, ensure that environmental protection equipment is maintained and operated properly. and create an environmentally sound corporate image.

d. Occupational Health Section

The Occupational Health Section has the duties and responsibilities to address health-related issues regarding diseases caused by occupational risks.

2. Section Maintenance

The maintenance manager is in charge and responsible for executing or repairing the company's operational equipment.

3. Section Procurement

Procurement within the company is in charge of and responsible for the supply activities, complaints of spare parts materials needed in the company's operations. This field is in charge of four sections, namely:

- a. Inventory Control Section
- b. Purchasing Section
- c. Service Warehousing Section
- d. Contract Office Section
- 4. Section Production

The production unit has the duties and responsibilities to ensure that the products produced are in accordance with the SOPs that have been set. This unit isdivided into 4 (four) parts, namely:

a. Utilities

This unit has duties and responsibilities to provide some of the needs of refinery utilities such as water, electricity, steam, compressed air and nitrogen.

b. CDU (Crude Distillation Unit)

CDU has the duty and responsibility to separate crude oil into several products through a physical separation process based on differences in boilingpoints by a process known as distillation.

c. IT&Y

This field functions to organize internal and external communications for therefinery so that the information needed is immediately obtained. This field is responsible for smooth communication to obtain information for workers within PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning.

d. Laboratory

The main tasks of the Laboratory unit are quality control, quality insurance, feed intermediate products, feed finished products, production equipment and technical advice on maintenance and quality inspection of materials and spare part.

5. Reliability

The Reliability Manager is in charge and responsible for all matters relating to the reliability of the refinery in terms of maintenance (socialist). This field is in charge of two sections, namely plant reliability and equipment reliability.

6. Sr. Supervisor General Affairs (GA)

The duties of a General Affairs are quite complex and in their activities they must interact and coordinate both internally and externally with other departments or parties outside the company.

There are many tasks carried out by General Affairs including managing various permits required by the company, maintaining good relations with the environment around the company, being responsible for the existence and condition of company assets. General Affairs oversees three sections, namely:

a. Legal Section

The Legal Section has the responsibility for preparing completeness, drafting and checking the validity of all company legal documents according to the request of other relevant managers who require it, taking care of licensing issues for each company unit and ensure orderly administration related to the management of business operations in a complete, accurate, current and complete manner. b. Public Relation Section

Public relations within the company is very important. The task of public relations is to grow and develop good relations between institutions (companies) and the community, internally and externally in order to instill understanding, grow motivation and community participation in an effort to create public opinion that benefits the company.

Public Relations of PT. Pertamina is currently carrying out community development for the assisted groups assisted by several Community Development Officers (CDO).

c. Security Section

The Security Section is in charge of providing permits for guest visits to PT.Pertamina RU II Production Sungai Pakning. In the company there are 5 (five) security posts that are guarded according to a predetermined schedule.

#### 2.5 The Working Process

The outher at the time of his internship was placed in the Public Relations department of PT. Pertamina RU II Production Sungai Pakning. Public Relations is an art of communicating with the public to build mutual understanding, avoid misunderstanding and misperceptions, as well as build a positive image of the institution. The duties and functions of the Public Relations Division of PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning are as follows:

- Main Duties of the Public Relations Division.
   There are several main objectives of public relations, including the following:
  - a. Increase support, assistance, and participation from the public in the form of facilities, infrastructure, personnel, and funds, to facilitate the achievement of company goals.
  - b. Involving the public in solving various problems faced by the company.

- c. Creating and developing a good image for the company and also for the company and also for the leaders with the aim of establishing good relations between the internal public and the external public.
- d. Expanding the reach of connected customers to participate in the organizations quality improvement efforts.

### 2. Main Purpose of Public Relations.

In general, the main task of public relations is to promote understanding and knowledge of all the facts about the sequence of situations so that the company gains sympathy from these situations and events. The main tasks of public relations in a company or ganization are:

a. Creating an impression or image.

The impression a person gets of a person, product, or situation, according to that persons level of knowledge.

b. Knowledge and understanding.

Public Relations plays a very important role in providing information to the internal public and external public by providing accurate information and in an easy-to-understand format.

c. Creating Interest.

Public relations must also be able to create public interest in certain situations that have a major impact on the company/organization.

d. Admission.

Public Relations is responsible for providing an explanation to the public for situations or events so that the attitude of opposition, indifference that surround them can turn into understanding and acceptance.

e. Sympathy.

Public Relations must be able to convey information clearly to the public to gain sympathy.

#### 2.6 Document Used for Activity

The documents used for an activity at PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning are as follows:

1. Attendance Form

The attendance form is usually used when there is an event, activity, or meeting filled in by the participants present at that time. At the top of the form there is the day, date, time, speaker and attendance form consisting of name, department or section, and signature.

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#### Figure 2.4 Term of Reference (TOR)

Source: PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

2. Minutes Form

The minutes form is a brief record of the course of proceedings, meetings and presentations, along with what was discussed and decided therein. The minutes form is used to write down the results of the meeting/activities carried out which contains the title of the meeting, day/date, place and participants of the meeting as well as a description of the discussion and actions taken and signed by the person in charge of the meeting.



Figure 2.5 Minute Form Source: PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

3. Term of Reference (TOR)

Term of Reference (TOR) is a complete explanation in the form of a file or document regarding the basis, objectives and structure of the activities to be carried out soon. The Term of Reference (TOR) also contains agreements, meeting schedules, and negotiations that have been or will be carried out by the parties concerned. with these activities.



**Figure 2.6 Term of Reference (TOR)** Source: PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

### 4. Cooperation Agreement Form

The form of the cooperation agreement is the main agreement which contains provisions on how a cooperation is carried out including the rights and obligations of the parties. The inter-company cooperation agreement contains a description of the terms and conditions of the cooperative relationship between the parties, the responsibilities of each party, and the prohibitions for the parties during the collaboration.



Figure 2.7 Cooperation Agreement Form Source: PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

### 5. Social Mapping

The social mapping book is an important document for public relations. Social mapping is one of the ways that companies do to see what problems are being faced by communities or groups and what potential they have so that companies can make or provide what is acceptable to the community or groups in accordance with the new program so that the problems and potentials exist.



Figure 2.8 Sosial Maping Source: PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

# CHAPTER III SCOPE OF THE APPRENTICESHIP

#### **3.1** Job Description

This on the job training was held at PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning for 4 months starting on 01 February 2023 – 31 May 2023. During job training the writer was placed in Public Relation (PR) which was monitored by the Community Development Officers (CDOs):

- 1. Printing Documents
- 2. Scan Documents
- 3. Write Minutes
- 4. Responsible for designing an activity
- 5. Being in charge of documentation and videography on activities carried out by Public Relations (PR)
- Designing signposts for the land of the Corporate Social Responsibility CSR (Corporate Social Responsibility) fostered group
- 7. Collect data on the Climate Village Program
- 8. Design flyers and stickers
- 9. Create a business analysis project for the Corporate Social Responsibility CSR (Corporate Social Responsibility) fostered program that is already running, namely Reverse Osmosis (RO), and what will be developed are the Biofloc Tilapia Fish Business and Crystal Ice Business.
- 10. Collect data and fill out the Community Satisfaction Index questionnaire.

#### 3.2 System and Procedure

#### 3.2.1 The Working System

The work system or activities carried out during the internship at the Public Relations (PR) section of PT Kilang Pertamina International Refinery Unit (RU)

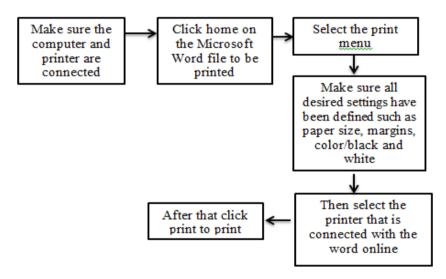
II Production Sungai Pakning, namely an online system using an application and using a manual system. Work is carried out online such as sending email and applications that are often used are Canva to design brochures or banners, Zoom and Google Meetings to conduct online meetings. For the manual system, it takes the form of recording through a form using the existing format used for carrying out activities, meetings and presentations.

#### 3.2.2 Working Procedure

There are several work procedures and proof of work carried out as assignments during job training which can be explained as follows:

1. Printing Documents

Printing is an activity of converting softcopy into hardcopy which requires a tool in the form of a printer. The method of printing documents is as follows:



**Figure 3.1 Printing Documents** 

Source : PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

2. Scan Documents

Scanning is scanning documents or photos. The scanned document is in the form of a hard copy which can later be scanned to convert it into a soft copy. While the procedure for scanning documents is as follows:

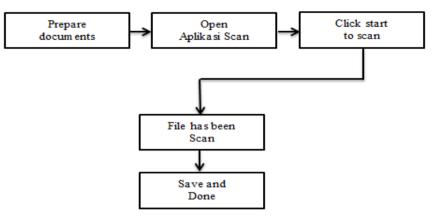


Figure 3.2 Scanning Documents Source : PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

3. Write Minutes

The author is responsible for taking the minutes of the FGD Sustainability Meeting of Members of Tirta Muda, Berigin Hamlet, Lubuk Muda Village.



Figure 3.3 Write Minutes Source : PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

4. Responsible for designing an activity

The activity held was the Stunting Prevention Screening which was carried out by the Community Development Officers (CDO) team in the Corporate Social Responsibility CSR (Corporate Social Responsibility) program in collaboration with the UPT Pukesmas Bukit Batu District and the Healthy Posyandu is an abbreviation integrated service post Program who were fostered by Corporate Social Responsibility CSR (Corporate Social Responsibility) PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning and invited Obstetrics and Gynecology specialists, Pediatricians, and Nutrition Doctors. This activity aims to provide knowledge to the public about the importance of preventing stunting in the Bukit Batu sub-district, for providing Supplementary Food (PMT) to pregnant women and babies & toddlers in Bukit Batu sub-district, to carry out 10T checks on pregnant women and babies & toddlers.

a. Term of Reference (TOR)

In carrying out this activity the author was given the responsibility of making a Term of Reference (TOR) for event activities, Making an Event Rundown, Making attendance and being in charge of checking audience attendance at the event and Designing Activity Brochures.

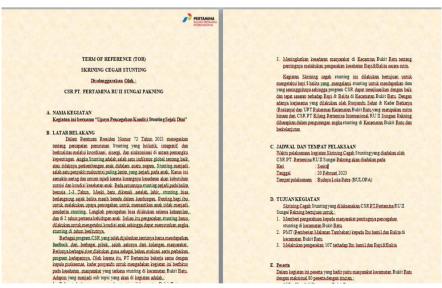


Figure 3.4 Term Of Referee (TOR) "Screening Cegah Stunting" Source : PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

b. Rundown Event

This event rundown is really needed in an activity so that the event is more structured and can run smoothly

Waktu	Acara	Pelaksanaan
07.30-08.00	Registrasi Peserta dan Pembagian Nomor	Desfi Irma Putri
08.00-08.10	Antrian Pembukaan MC	Yuliana
	Kata Sambutan Camat Bukit Batu	
08.10-08.30		Acil Esyno, SSTP., MSi
08.10-08.15	Kata Sambutan Ketua TP PKK Kecamatan Bukit Batu	Diana Rita H, M.Pd
08.15-08.20	Kata Sambutan Manager Production	R. Moh. Kun Tauchid
08.20-08.25	Pembagian Plakat dan Foto Bersama	Yuliana
08.25-08.30	Pembukaan Moderator Seminar	Tahsa Ayu Seva
08.30-09.00	Seminar Dari Spesialis Kebidanan dan Kandungan	dr. Tengku Larry A, Sp.OG
09.00-09.30	Seminar Dari Spesialis Anak	dr. Andini Rizayanan, SP. A
09.30-10.00	Seminar dari Mengenai Gizi	Vivi Herawati, AMG
10.00-10.10	Penutupan MC	Yuliana
10.10-12.00	Cek Up Kesehatan Ibu Hamil, Bayi & Balita	Dokter Spesialis
		ffor Address

**Figure 3.5 Event Rundown "Screening Cegah Stunting"** Source : PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

c. Audience Attendance

Audience attendance list of participants in the "Screening Cegah Stunting" activity is useful as documentary evidence and proof that the participants were present at the activity

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**Figure 3.6 List of Participant attendance "Screening Cegah Stunting"** Source : PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning 5. Being in charge of documentation and videography on activities carried out by Public Relations (PR)

The author is given responsibility as documentation and videography on activities carried out by HSE in collaboration with Public Relations (PR) in commemorating the 2023 National Occupational Safety and Health National Movement with the theme Let's protect and care for the environment and the sea so that all generations can enjoy it which was held on Friday, March 17 2023 at Roro Sungai Selari Port, Bukit Batu District, Bengkalis Regency, Riau, Indonesia.

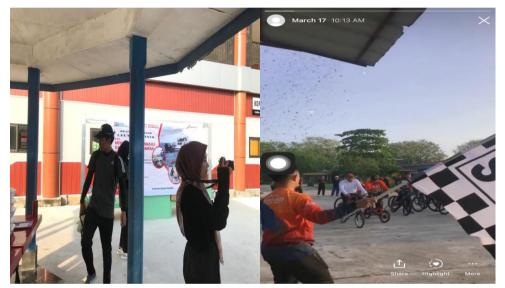


Figure 3.7. Documentation on National Occupational Safety and Health (K3) National Movement activities Source : PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

6. Designing signposts for the land of the Corporate Social Responsibility CSR (Corporate Social Responsibility) fostered group The author is given the responsibility to design and make Signopots for land of Healthy Healthy Posyandu is an abbreviation integrated service post Program which are fostered by the Corporate Social Responsibility CSR (Corporate Social Responsibility) program in Damai Hamlet, Pangkalan Jambi Village



Figure 3.8 Signposts for the land Healthy Posyandu is an abbreviation integrated service post Program
Source : PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai
Pakning

7. Collect data on the Climate Village Program

The Climate Village Program is a national program managed by the Ministry of Life and Forestry in order to increase the involvement of communities and other stakeholders to strengthen their adaptive capacity to climate change impacts and reduc emissions and provide recognition for climate change adaptation and mitigation efforts that are have been carried out that can improve welfare at the local level in accordance with regional conditions.

The author was given the task of collecting data at the Healthy Posyandu is an abbreviation integrated service post Program which are fostered by the Corporate Social Responsibility CSR (Corporate Social Responsibility) program in Damai Hamlet, Pangkalan Jambi Village and assisted by the facilitator of the fostered program.

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**Figure 3.9. : Climate Village Program Fill Sheet** Source : PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

8. Design flyers and stickers

The author was given the task of designing several stickers and brochures used for data collection on the Climate Village Program



Figure 3.10 Tree Cutting Prohibition Sticker Source : PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

- 9. Create a business analysis project for the Corporate Social Responsibility CSR (Corporate Social Responsibility) fostered program that is already running on the Filtrasi Air Gambut (FILAGAM). FILAGAM is Peat Water Filtration namely Reverse Osmosis (RO), and what will be developed are the Biofloc Tilapia Fish Business and Crystal Ice Business Among all these Job Descriptions, this is the final assignment of the project given by the job training mentor, namely Analyzing a Business of 3 businesses, the first of which is a business that has been running in 2022-present, namely the Reverse Omosis (RO) Business, and the Business to be developed, namely the Fish Business. Tilapia Biofloc, and Crystal Ice Business. The author analyzes the business using several formulas, namely: Production Costs, Maintenance Costs, Depreciation Costs, Revenue Costs, Profits, Break Event Points (BEP), Revenue Cost Ratio (R/C), and Payback Period (PP).
  - a. Reverse Osmosis (RO)

The Reverse Osmosis (RO) business is a business developed from Filagam is an abbreviation of Peat Water Filtration which was established on September 28 2022 until now. Judging from the sales of Reverse Osmosis (RO), this business has the potential to be developed. Based on sales in the last 1 year, income can be obtained which has increased, therefore the Reverse Osmosis (RO) business can be developed through sales targets and has increased every month, namely in September 2022 42 gallons, October 360 gallons, November 529 gallons, December 413 gallons, January 2023 565, February 2023 759 gallons, March 2023 862, April 2023 1,200 and May 1485. From Reverse Osmosis (RO) revenue which increases each month, a Reverse Osmosis (RO) business calculation can be obtained through a sales target of 55 gallons / day, 385 gallons / week, and 1,650 months. Based on the sales target, 60% of employee salaries can be calculated, namely Rp. 4,950,000, 28.12% Cost of Consumables Rp. 2,326,000, 6.6% for Uncontrollable Rp. 500,000 and 5.82% for cash, which is Rp. 500,000

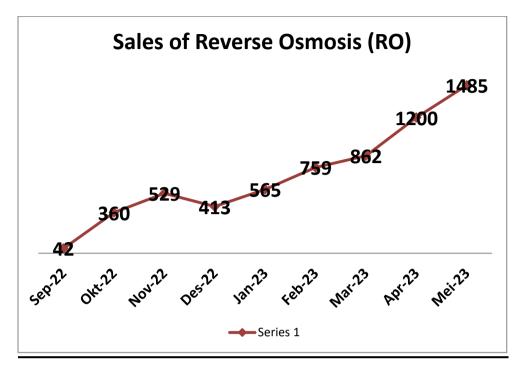


Figure 3.11 Sales of Reverse Osmosis (RO) Source : PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

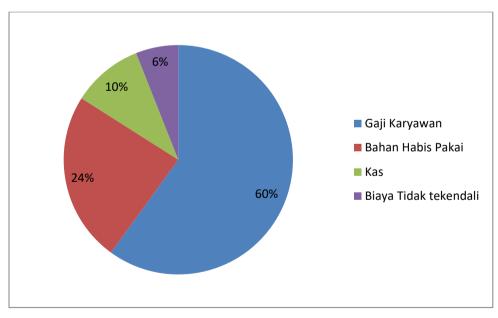


Figure 3.12 : Presentation Graphic of Cost Distribution Based on Sales Turnover Source : PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

Based on the graphic calculation above, it can be obtained that 100% percentage of sales turnover on RO can be explained on the total revenue

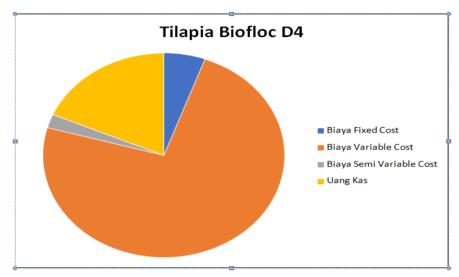
turnover of 1650 gallons/month, 60% of employee salaries of IDR 4,950,000, 24% of consumables of IDR. 1,980,000, 10% cash in the amount of Rp. 846,000, 6% money out of control.

## b. Business to be developed

The business that will be developed in the Corporate Social Responsibility CSR (Corporate Social Responsibility) fostered program group, namely the Tirta Muda group, Beringin Hamlet, Lubuk Muda Village, is Biofloc Tilapia Fish and Crystal Ice, therefore the author was assigned to analyze the business in a final project report and obtained the following results:

Tilapia Biofloc D4:

Fixed Costs	: IDR 464,500
Variable Cost	: IDR 6,200,000
Semi Variable Cost	: IDR 180,000
Cost of Revenue	: IDR 8,400,000
Gross Profit	: IDR 2,300,000
Net Profit	: IDR 1,655,500
Sales Target	: 300 kg
Break Even Point (BEP)	: 233 kg (Break Even Point)
Revenue Cost(R/C)	: 1.24 (Eligible To Run)
Payback Period	: 9.6 (9 Months 6 Days)



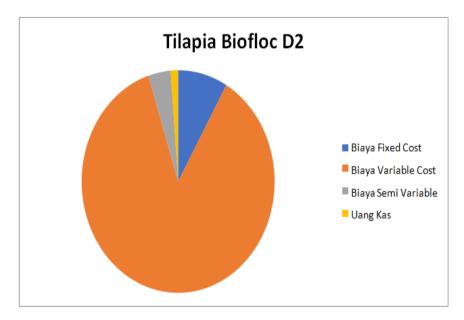
**Figure 3.13 : Presentation on Financial Management of Biofloc Tilapia D4** Source : PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

### Financial Management Presentation

Fixed Cost	: 5.52%
Variable Cost	: 73.80%
Semi Variable Cost	: 2.4%
Cash	: 18.54%

Tilapia Biofloc D2:

Fixed Costs	: IDR 398,500
Variable Cost	: IDR 4,150,000
Semi Variable Cost	: IDR 180,000
Cost of Revenue	: IDR 4,950,000
Gross Profit	: IDR 800,000
Net Profit	: IDR 221,500 (Cash)
Sales Target	: 150 kg
Break Even Point (BEP)	: 84 kg (Break Even Point)
R/C	: 1.04 (Eligible To Run)
Payback Period	: 55.21 (55 Months 21 Days)





### **Financial Management Presentation**

Fixed Cost	: 8.05%
Variable Cost	: 83.84%
Semi Variable Cost	: 3.63%
Cash : 4.48%	

# **Crystal Ice:**

Fixed Costs	: IDR 1,333,750
Variable Cost	: IDR 3,220,000
Semi Variable Cost	: IDR 180,000
Cost of Revenue	: IDR 5,250,000
Gross Profit	: IDR 2,780,000
Net Profit	: IDR 1,266,250 (Cash)
Sales Target	: 50 kg/day
Break Even Point (BEP)	: 37 kg/day (Break Even Point)
R/C	: 1.10 (Eligible To Run)
Payback Period	: 24 months (2 years)

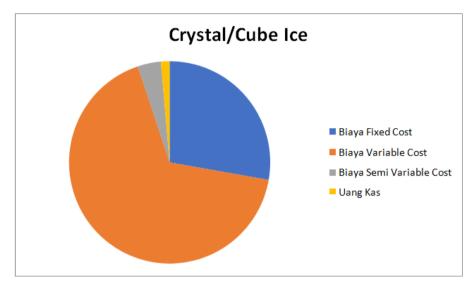


Figure 3.15 : Presentation on Financial Management of Crystal Ice Source : PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

### **Financial Management Presentation**

Fixed Cost Fee	: 24.16%
Variable Cost	: 58.33%
Semi Variable Cost	: 3.26%
Cash	: 14.25%

10. Collect data and fill out the Community Satisfaction Index questionnaire.

Community Satisfaction Index is information data about the level of community satisfaction obtained from quantitative and qualitative measurement results of public opinion in obtaining services from public service providers by comparing their expectations and needs. The author was assigned to collect questionnaires on the Mangrove and Arboretum member groups.



Figure 3.16 : Documentation of IKM RU II Sungai Pakning Research Questionnaire Form Source : PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

3.2.3 Working Tools

Work tools are objects that are used to carry out activities as one of the needs. The following work tools used during job training are as follows:

1. Laptop

This laptop is used to do the tasks given and this laptop is very useful in the field of Public Relations (PR) to do work



Figure 3.17 : Laptop Source : PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

2. Printer

The printer is used to print documents needed for Public Relations and the CDO Team.



Figure 3.18 : Printer Source : PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

3. Printer Scan

Used to scan the required files such as important documents used by Public Relations



**Figure 3.19 : Printer Scan** Source : PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

# 4. Office Phone

Used to contact employees for urgent business and every room has an office phone



Figure 3.20: Office Phone Source : PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

5. Camera

Cameras are very useful for activities carried out by Public Relations (PR) as proof that activities are running and Public Relations always posts activities that have been carried out



Figure 3.21 : Camera Source : PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning

### **Place and Time of the Apprenticeship** 3.3

### 3.3.1 Place of the Apprenticeship

Job Training activities carried out at PT. Pertamina RU II Production Sungai Pakning which is located ondi which is located at Jalan Cendana No. 1 Pakning River, Bukit Batu District, Bengkalis Regency. During the internship the author was placed in the Public Relations (PR) section which was monitored by the Community Development Officers (CDO).

### 3.3.2 Time of the Apprenticeship

The regulations and provisions of PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning regarding the timing of job training are as follows:

No	Day	Working Hours	Rest
1.	Monday to Friday	07.00 to 16.00 WIB	12.00 to 13.30 WIB
2.	Saturday and Sunday	Off	Off

Table 3.1 Schedule Working Hours at PT Pertamina RU II Production Sungai Pakning

Source: Processed Data 2023

### 3.4 Kind and Description of the Activity

The following is an explanation of the activities carried out during this job training at PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning:

Date and Time Activities Place No 1. Wednesday,, 1. Submit internship requirements Security Administration 2. Interview with Pertamina Sungai 01 February 2023 Pakning Security Administration 1. Demo room 2. 1. Introduction and presentation of Thursday, material about Occupational Safety 2. CDO Room 02 February 2023 and Health in the demo room 2. Introduction with CDO related to Pertamina Sungai Pakning CSR (Corporate Social Responsibility) regular 3. Friday, 1. Participate in morning 1. Telaga Suri exercises every Friday at Telaga Suri 03 February 2023 Perdana Perdana CDO Room 2. 2. Introduction to the workplace 3. UPT Sungai 3. Conduct discussions with posyandu

Table 3.2 Daily Activities of February 01<sup>th</sup>, 2023 to February 03<sup>th</sup>, 2023

is an abbreviation integrated service post cadres and UPT midwives at Sungai Pakning Health Center regarding screening activities to prevent stunting from poskarya facilitators by CSR (Corporate Social Responsibility)	
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Following table 3.2 In the first week of January for job training activities, the author registers to enter the company and the author conducts safety induction training at PT. Pertamina Kilang Internasional Refinery Unit (RU) II Sungai Pakning in the first week the author was still placed in public relations to be precise in the public relations unit.

No	Date and Time	Activities	Place
1.	Monday, 06 February 2023	<ol> <li>Conducted a visit to the Puskesmas Sungai Pakning to discuss stunting, anemic pregnant women and diseases affected by the community in the Bukit Batu sub-district.</li> <li>Visiting Tanjung II I Flower Post, Damai Hamlet, Pangkalan Jambi Village about making Supplementary Feeding.</li> </ol>	<ol> <li>UPT Puskesmas Sungai Pakning</li> <li>Dusun</li> </ol>
2.	Tuesday, 07 February 2023	<ol> <li>Discussion on the implementation of screening activities to prevent stunting with craft facilitators and peat love schools and division of tasks.</li> <li>Received the task of making a TOR (Terms of Reference) and making a baleho design for the Bunga Tanjung II Posyandu is an abbreviation integrated service post, Dusun peace, Base Jambi village, from the poskarya facilitator and the peat love school.</li> </ol>	IG Room
3.	Wednesday, 08 February 2023	Visiting SMA, SMK, MA schools in Bukit Batu sub-district to invite students to attend seminars on national movement Occupational Safety and Health.	SMA, SMK, MA schools in Bukit Batu

Table 3.3 Daily Activities of February 06<sup>th</sup>, 2023 to February 10<sup>th</sup>, 2023

4.	Thursday,	1. Th author handed over the task of	IG Room
		making the TOR (Terms of	
	09 February 2023	Reference) and making the baleho	
		design for the Posyandu is an	
		abbreviation integrated service post	
		Bunga Tanjung II Dusun peace	
		village of Base Jambi from the	
		Poskarya Facilitator and the Peat	
		Love School.	
		2. Conducting National Movement	
		Occupational Safety and Health	
5.	Friday,	1. Follow routine morning exercises	1. Telaga
	10 February 2023	every Friday at Telaga Suri	SuriPradana
	10 Pebluary 2023	Pradana	2. Dusun Damai
		2. Conducted visits to the Pertamina	Pangkalan Jambi
		CSR (Corporate Social	dan Dusun
		Responsibility) fostered group with	
		lecturers from Gajah Mada	
		University at the Tanjung II Flower	
		Post, Jambi Base and the Batang	
		Duku Horticulture group.	

Following table 3.3 in the second week of February for job training activities, the author was introduced to what Coorperatin corporate social responsibility CSR (Corporate Social Responsibility) was and was invited to take part in activities.

No	Date and Time	Activities	Place		
1.	Monday,	Conduct a visit to Pertamina's CSR	Kampung Baru		
	13 February 2023	(Corporate Social Responsibility) fostered group in Batang Duku	Village		
		Horticulture and see the performance of			
		the Hortuculture group in Batang Duku			
		hamlet.			
2.	Tuesday, 14 February 2023	Assigned by the poskarya facilitator and peat love school to make a rundown on stunting prevention screening activities.	Internship Room		
3.	Wednesday,	Assist activities in commemoration of	BULOPA (Budaya		
	15 February 2023	the month of Occupational Safety and Health related to the Seminar on	Loka Patra) Sungai		
		Environment, Health and Traffic Safety held by HSE and CSR (Corporate Social Responsibility).	Pakning		
4.	Thursday,	Relaxed discussion at the Belalang	Belalang Sungai		
	16 February 2023	Sungai Pakning Cafe with poskarya facilitators and the peat love school	Pakning Cafe		
		about the division of divisions for stunting prevention screening activities			
5.	Friday,	Take minutes at the doctoral meeting at	Pertamina Pratama		
	17 February 2023	the Pertamina Pratama Sungai Pakning			

Table 3.4 Daily Activities of February 13<sup>th</sup>, 2023 to February 17<sup>th</sup>, 2023

screening activities to prevent stunting Pakning	clinic	and	make	attendance	for	clinic	room	Sungai
	screening activities to prevent stunting			Paknin	ıg			

Following table 3.4 in the third week of February the author has been given responsibility for completing several assignments.

Table 3.5 Daily Activities of February	20 <sup>th</sup> , 2023 to February	y 26 <sup>th</sup> , 2023
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No	Date and Time	Activities	Place
1.	Monday, 20 February 2023	Being a committee in the "Stunting Prevent Screening"	BULOPA ( <i>Budaya</i> <i>Loka Patra</i> ) Sungai Pakning
2.	Tuesday, 21 February 2023	Selection of mentors by each job training student.	Internship Room
3.	Wednesday, 22 February 2023	Participated in a quiz competition held by HSE considering the month of Occupational Health and Safety	Telaga Suri Perdana Field
4.	Thursday, 23 February 2023	Assigned by the supervisor to make a project on business analysis research at Filagam is an abbreviation of Peat Water Filtration on businesses that are already running, namely Reserve Osmosis (RO) and those that have not yet run or are still being planned, namely business analysis on Crystal Ice business, and Biofloc Tilapia Cultivation.	Internship Room
5.	Friday, 24 February 2023	<ol> <li>Follow routine morning exercises every Friday at Telaga Suri Pradana).</li> <li>Attended the visit of the CSR (Corporate Social Responsibility) assisted group, namely Filagam is an abbreviation of Peat Water Filtration by Pertamina's CSR (Corporate Social Responsibility) in Beringin Hamlet, Lubuk Muda Village and began conducting interviews with the Tirta Muda group</li> </ol>	<ol> <li>Telaga Suri Perdana Field</li> <li>Beringin Hamlet, Lubuk Muda Village</li> </ol>
6.	Sunday, 26 February 2023	<ol> <li>Was given the task of documenting the discussion between PT Pertamina Sungai Pakning and PT Adaro Energy</li> <li>Conducted visits to Pertamina's CSR (Corporate Social</li> </ol>	<ol> <li>Premium room</li> <li>Kampung Jawa Village, Filagam Beringin Hamlet, Lubuk Muda Village and</li> </ol>

Responsibility) fostered groups in Marsawa Arboretum Kampung Jawa, Filagam Beringin Hamlet, Lubuk Muda Village and Manganan Education Conter	Mangrove Education Center Pangkalan Jambi
Mangrove Education Center Pangkalan Jambi.	

Following table 3.5, in the fourth week of February the author already has a supervisor and has been given a final assignment, besides that the first time the author has joined the Tirta Muda group in Lubuk Muda Village which is the research site of the group, and in the fourth week there was also a visit from PT Adaro Energy to PT Pertamina Internasional RU II Sungai Pakning for discussion and viewing programs in corporate social responsibility CSR (Corporate Social Responsibility)

No	Date and Time	Activities	Place
1.	Monday, 27 February 2023	Giving Annual notification letter to Bengkalis Regency Government Environmental Service at Pertamina Sungai Pakning Main Office	Internship Room
2.	Tuesday, 28 February 2023	Pertamina Sungai Pakning csr (corporate social responsibility) group visit to Batang Duku Village Horticulture.	Batang Duku Village
3.	Wednesday, 01 March 2023	Making project assignments, namely planning a budget for the crystal or cube ice business.	Internship Room
4.	Thursday, 02 March 2023	Continuing the task of the crystal or cube ice business project.	Internship Room
5.	Friday, 03 March 2023	<ol> <li>Follow routine morning exercises every Friday at Telaga Suri Pradana</li> <li>Continuing the task of the crystal or cube ice business project.</li> </ol>	<ol> <li>Telaga Suri Perdana Field</li> <li>Internship Room</li> </ol>
6.	Sunday, 05 March 2023	Participating in National movement Month activities, namely One Day Finish 2023	Telaga Suri Perdana Field

 Table 3.6 Daily Activities of February 27<sup>th</sup>, 2023 to March 05<sup>th</sup>, 2023

Source: Processed Data 2023

Following table 3.6, in the first week of March the writer was given the responsibility to check the annual notification letter which would be given to the Environmental Service and the writer participated in the activities of harvesting kale vegetables on horticultural land in Batang Duku Village

No	Date and Time	Activities	Place
1.	Monday, 06 March 2023	Continuing project tasks, namely calculating fixed costs, variable costs, semi variable costs, product selling prices, and calculating net profit regarding the crystal/cube ice business.	Internship Room
2.	Tuesday, 07 March 2023	Continuing project tasks, namely calculating Break Even Point (BEP), Payback Period (PP), and Revenue Cost Ratio (R/C) calculations regarding the crystal/cube ice business.	Internship Room
3.	Wednesday, 08 March 2023	<ol> <li>Attended the visit of the Beringin Hamlet Posyandu is an abbreviation integrated service post in checking, weighing, and administering PMT with the Posyandu facilitator and peat love school.</li> <li>Following the monitoring of Siak Kecil 8 Elementary School regarding the making of adiwiyata saung.</li> </ol>	<ol> <li>Beringin Hamlet</li> <li>Teluk Patah Village</li> </ol>
4.	Thursday, 09 March 2023	Monitoring presentation by supervisor, namely Sungai Pakning CSR (Corporate Social Responsibility) regarding job training or temporary value monitoring.	CDO Room
5.	Friday, 10 March 2023	<ol> <li>Participate in routine morning exercises every Friday at Telaga Suri Pradana and get shopping vouchers for correctly answering questions</li> <li>Visiting the Tanjung Leban village fostered group, namely madu biene with CSR (Corporate Social Responsibility) Pertamina Sungai Pakning.</li> </ol>	<ol> <li>Telaga Suri Perdana Field</li> <li>Tanjung Leban village</li> </ol>

Table 3.7 Daily Activities of March 06<sup>th</sup>, 2023 to March 05<sup>th</sup>, 2023

Source: Processed Data 2023

Following table 3.7, in the second week of March, the author was invited to attend the Posyandu is an abbreviation integrated service post in Beringin hamlet, Lubuk Muda village to help check activities for babies & toddlers, and the author was also invited to monitor SD 8 Siak Kecil to check work progress

No	Date and Time	Activities	Place
1.	Monday,	Visiting Filagam is an abbreviation of	Beringin Hamlet
	13 March 2023	Peat Water Filtration and interviewing	
2		members of the Tirta Muda group.	T 1. 1 M 1. X7'11
2.	Tuesday,	Visiting and monitoring the Pertamina Peat Water Filtration CSR (Corporate	Lubuk Muda Village,
	14 March 2023	Social Responsibility) group in	Pakning Origin
		Beringin, Mekar Jaya BUMDes	Village, Batang Duku
		Pakning Origin Village, Horticultural	Village.
		Farmers Group in Batang Duku Village.	
2	Wednesday	<u> </u>	Internation Decom
3.	Wednesday,	Revise the job training project assignments that have been presented.	Internship Room
	15 March 2023	assignments that have been presented.	
4.	Thursday,	Conducting financial management	Batang Duku Village
	16 March 2023	training for Horticulture Farmers Group mothers in Batang Duku Village.	
5.	Friday,	Assigned as a videographer for a social	Sungai Pakning
	17 March 2023	service activity cleaning up the sea and	RORO port
		coast commemorating national	
		movement and national waste care day	
		2023	

Table 3.8 Daily Activities of March 13<sup>th</sup>, 2023 to March 17<sup>th</sup>, 2023

Following table 3.8, in the third week of March, the author conducted an interview with the Tirta Muda group, asking about the program and business that had been implemented, namely Reverse Osmosis (RO), and this week the author also participated in activities held by Health, Safety, and Environment (HSE)

Table 3.9 Daily Activities of March 20<sup>th</sup>, 2023 to March 24<sup>th</sup>, 2023

Table	5.5 Daily Activities of M	arcii 20, 2025 to Marcii 24, 2025	
No	Date and Time	Activities	Place
1.	Monday,	Disscusion with PT Pertamina Hulu	Premium Room
	20 March 2023	Rokan	
2.	Tuesday,	Assigned as documentation during the	Lubuk Muda Village,
	21 March 2023	visit of the Marsawa Arboretum developer group in Kampung Jawa	Pakning Origin
		Village, Peat Water Film in Lubuk	Village, Batang Duku
		Muda Village, Mangrove in Pangkalan Jambi Village with PT Pertamina Hulu	Village.
		Rokan.	
3.	Wednesday,	Saka New Year 1945 Nyepi holiday	-
	22 March 2023		
4.	Thursday,	Leave with Saka New Year 1945 Nyepi	-
	23 March 2023		

5.	Friday,	Replacing the task of Dea Peranti	Internship Room
5.	24 March 2023	regarding analyzing the business of	_
	2 + 10141011 2023	biofloc tilapia fish diameter 4 and	
		diameter 2 in the Filagam is an	
		abbreviation of Peat Water Filtration	
		target group	

Following table 3.9, in the fourth week the writer worked on the assignment given by the mentor in the internship room and completed several parts of the assignment.

No	Date and Time	Activities	Place
1.	Monday, 27 March 2023	Permission	-
2.	Tuesday, 28 March 2023	Assist the CSR (Corporate Social Responsibility) treasurer in preparing a budget proposal to arrange program development finances.	CDO Room
3.	Wednesday, 29 March 2023	Continuing to assist the CSR (Corporate Social Responsibility) treasurer in preparing a budget proposal to arrange program development finances	CDO Room
4.	Thursday, 30 March 2023	Continuing project tasks, namely calculating fixed costs, variable costs, semi-variable costs, product selling prices, and calculating net profit on biofloc tilapia aquaculture business with a diameter of 4.	Internship Room
5.	Friday, 31 March 2023	Continuing the project tasks, namely calculating the calculation of the Break Event Point (BEP), Payback Period (PP), and Revenue Cost Ratio (R/C) regarding biofloc tilapia farming business with a diameter of 4	Internship Room

Table 3.10 Daily Activities of March 27<sup>th</sup>, 2023 to March 31<sup>st</sup>, 2023

Source: Processed Data 2023

Following table 3.10, in the fifth week of March, the writer continued to work on the final project assignment in the internship room because there were no additional activity assignments and assignments from the mentor.

No	Date and Time	Activities	Place
1.	Monday, 03 April 2023	Continuing project assignments, namely calculating fixed costs, variable costs, semi variable costs, product selling prices, and calculating net profit on biofloc tilapia aquaculture business with a diameter of 2.	Internship Room
2.	Tuesday, 04 April 2023	Continuing the project task, namely the calculation of the Break Event Point (BEP), Payback Period (PP), and Revenue Cost Ratio (R/C) calculations regarding biofloc tilapia farming business with a diameter of 2	Internship Room
3.	Wednesday, 05 April 2023	Retrieval of RO financial data at FILAGAM	Beringin Hamlet, Lubuk Muda Village
4.	Thursday, 06 April 2023	Visiting and monitoring the Pertamina CSR (CORPORATE SOCIAL RESPONSIBILITY) assisted group, Mekar Jaya BUMDes Pakning Origin Village, Horticultural Farmers Group in Batang Duku Village.	Lubuk Muda Village, Pakning Origin Village, Batang Duku Village.
5.	Friday, 07 April 2023	Isa Al Masih's Death Holiday.	-

Table 3.11 Daily Activities of April 03th, 2023 to April 07th, 2023

Following table 3.11, in the first week of April, the authors and apprentice students were assigned to monitor several CSR (Corporate Social Responsibility) fostered programs to ask how the progress of the program was being carried out.

No Date and Time Activities Place 1. Monday, By The Supervisor Internship Room Assigned То Calculate RO (Reserve Osmosis) 10 April 2023 Income To Calculate Cash, Employee Payroll Allocation, Uncontrollable Costs In RO (Reserve Osmosis) Business In Peat Water Filtration (FILAGAM). Continuing the task of calculating RO Internship Room 2. Tuesday, (Reserve Osmosis) revenue to calculate 11 April 2023 cash. 3. Wednesday, Continuing the task of calculating RO Internship Room (Reserve Osmosis) income to calculate 12 April 2023 payroll employee allocations. uncontrollable costs. 4. Thursday, Visited Filagam is an abbreviation of Beringin Hamlet,

 Table 3.12 Daily Activities of April 10<sup>th</sup>, 2023 to April 14<sup>th</sup>, 2023

	13 April 2023	Peat Water Filtration to conduct further interviews.	Lubuk Muda Village
5.	Friday, 14 April 2023	Take a video for field documentation on how to process Reserve Osmosis (RO) in Filagam is an abbreviation of Peat Water Filtration in Beringin Hamlet, Lubuk Muda Village	Beringin Hamlet, Lubuk Muda Village

Following table 3.12, in the second week the author monitored the Tirta Muda group, Beringin Hamlet, Lubuk Muda Village and took a video on the Reverse Osmosis (RO) program and business.

No	Date and Time	Activities	Place
1.	Tuesday, 02 May 2023	Make project research reports from CHAPTER 1-5 namely Background, Theoretical Basis, Research Methodology, Discussion and Results, Conclusions and Suggestions.	Internship Room
2.	Wednesday, 03 May 2023	Create a background project research report.	Internship Room
3.	Thursday, 04 May 2023	Create a theoretical foundation research project report.	Internship Room
4.	Friday, 05 May 2023	Make a research report on the Research Methodology project.	Internship Room

Table 3.13 Daily Activities of May 02<sup>th</sup>, 2023 to May 05<sup>th</sup>, 2023

Source: Processed Data 2023

Following table 3.13 In the first week of May the author continued his final project assignment in the internship room and while revising the mentor.

 Table 3.14 Daily Activities of May 08<sup>th</sup>, 2023 to May 13<sup>th</sup>, 2023

 No
 Data and Time

No	Date and Time	Activities	Place
1.	Monday,	Attending a meeting via Google Meet	Internship Room
	08 May 2023	about the ISBN Book.	
2.	Tuesday,	Visiting Posyndu Bunga Tanjung II	Damai Hamlet,
	09 May 2023	Dusun Damai, Pangkalan Jambi Village and providing materials for making	Pangkalan Jambi
		biscuits from lomek fish as	Village
		Supplementary Feeder.	
3.	Wednesday,	Continuing to make project research	Internship Room
	10 May 2023	reports Chapter IV Discussion and	
		Results.	
4.	Thursday,	Continuing to make project research	Internship Room
	11 May 2023	reports Chapter IV Discussion and	
	<b>y</b> -	Results.	

5.	Friday,	1. Assisting poskarya and peat love	1. CDO Room
	12 May 2023	school facilitators in working on Climate Program in the Adaptation and Mitigation section.	2. Internship Room
		2. Make designs about not cutting	
		trees indiscriminately, brochures	
		about stopping illegal logging,	
		stickers about protecting water-	
		storage trees, and stickers about not	
		defecating in the open.	
6.	Saturday,	Come down to the field, namely	Damai Hamlet,
	13 March 2023	Posyandu is an abbreviation integrated	Pangkalan Jambi
	15 Watch 2025	service post Bunga Tanjung II to work	Village
		on Poklim and documentation as	
		evidence.	

Following table 3.14 In the second week of May the author participated in many activities, namely visiting the chairman's house at the Posyandu is an abbreviation integrated service post Sehati program in Damai Hamlet regarding the making of Additional Feeding and the author was also given the responsibility to record the Climate Village Program (PROKLIM) in Damai Hamlet.

Table 3.15 Daily Activities of May 15<sup>th</sup>, 2023 to May 20<sup>th</sup>, 2023

No	Date and Time	Activities	Place
1.	Monday,	Visiting the house of the chairman of	Sukajadi Village, Siak
	15 May 2023	the Sukajadi Fire Care Society target group.	Kecil District
2.	Tuesday, 16 May 2023	Making biscuits from lomek fish for Supplementary Feeding at the chairman of the house of the Bunga Tanjung II posyandu is an abbreviation integrated service post group, Damai Hamlet, Pangkalan Jambi Village	Damai Hamlet, Pangkalan Jambi Village
3.	Wednesday, 17 May 2023	Visited Filagam is an abbreviation of Peat Water Filtration and helped Babinsa in taking videos of the FILAGAM process	Beringin Hamlet, Lubuk Muda Village
4.	Thursday, 18 May 2023	Got an assignment from the facilitator to edit a video about FILAGAM.	Internship Room
5.	Friday, 19 May 2023	Visiting the Siak Kecil District Environmental Service, discussing the desire to make a TPS (Temporary Disposal Site) for waste at Filagam is an abbreviation of Peat Water Filtration in Bergin Hamlet, Lubuk Muda Village.	Siak Kecil sub-district office

	G · 1		D : : II 1 /
6.	Saturday,	Assigned as a discussion taker related	
	20 March 2023	to a new program that will be implemented in the Beringin sub- village, Lubuk Muda Village, namely programs for fisheries, agriculture, processing of products from fisheries and agriculture, and the Garbage Bank.	Lubuk Muda Village

Following table 3.15 In the third week of May the writer was invited to visit the MPA chairman's house in Sukajadi Bukit Batu to carry out the Climate Village Program and besides that the writer also helped make the Provision of Supplementary Food, namely biscuits from lomek.

No	Date and Time	Activities	Place
1.	Monday, 22 May 2023	Continuing the assignment from the supervisor for the final project.	Internship Room
2.	Tuesday, 23 May 2023	Gotong royong to the FILAGAM youth group of Banyan Hamlet.	Beringin Hamlet, Lubuk Muda Village
3.	Wednesday, 24 May 2023	Assigned as documentation in Peatland harvesting in the Arboretum.	Kampung Jawa Village
4.	Thursday, 25 May 2023	Conducting Interviews to several places in Pakning River about Kritstal Ice.	Sungai Pakning
5.	Friday, 26 May 2023	Sick	-

Table 3.16 Daily Activities of May 22<sup>th</sup>, 2023 to May 26<sup>th</sup>, 2023

Following table 3.16 in the fourth week of May the authors carried out mutual cooperation activities with the Tirta Muda group and this week the authors were also given the task of documenting the harvest in the corporate social responsibility CSR (Corporate Social Responsibility) fostered program, namely Pineapple Land.

Date and Time Activities Place No 1. Monday, Conducting interviews to several places Lubuk Muda Village in Lubuk Muda about Kritstal Ice. 29 May 2023 Presentation as well as delivery of 2. Premium Room Tuesday, 30 May 2023 placards as a token of gratitude to

Table 3.17 Daily Activities of May 29th, 2023 to May 31th, 2023

		Pertamina Sungai Pakning
3.	Wednesday,	Assist in collecting data for the Internship Room
	31 May 2023	questionnaire Community Satisfaction Index for program group members.

Following table 3.17 in the fifth week the author has completed job training and made a final assignment presentation and presented a plaque as a memento to the Public Relations (PR) section and thanked him for the knowledge and experience provided and this week the author was also given the final assignment, namely complete the Community Satisfaction Index questionnaire data collection.

### 3.5 Obstacle and Solution of Apprenticeship

3.5.1 Obstacles of Apprenticeship

Obstacles faced by the author during the job training process at PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning:

- The difficulty in collecting all members to obtain questionnaire data on the Community Satisfaction Index for the CSR (Corporate Social Responsibility) Fostered Program mentored by mentors at the Arboretum Program is because many members are busy so it is difficult to contact them.
- 2. Lack of time in carrying out the tasks given by the mentor, one of which was working on 3 business analysis projects due to the large number of activities carried out outside the room so that at the time of the presentation, the task could not be completed optimally.

# 3.5.2 Solution of Apprenticeship

So, the solution to the obstacles faced by the author during the job training process at PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning is as follows:

 By asking for agreement with the head and group members to go directly to their respective homes so that the data obtained can be complete and as desired. 2. After carrying out the presentation in the question and answer session the author was able to answer and explain in detail questions from the Public Relations (PR) and Community Development Officer (CDO) teams.

# CHAPTER IV CONCLUSION AND SUGGESTION

### 4.1 Conclusion

After conducting job training at PT Kilang Pertamina Internasional Refinery Unit (RU) II Production Sungai Pakning, the following conclusions can be drawn:

- 1. There are several types of work during the internship, namely: Printing Documents, Scan Documents, Write Minutes, Responsible for designing an activity, Being in charge of documentation and videography on activities carried out by Public Relations (PR), Designing signposts for the land of the Fostered Corporate Social Responsibility CSR (Corporate Social Responsibility) group, Collect data on the Climate Village Program, Design flyers and stickers, Create a business analysis project for the Corporate Social Responsibility CSR (Corporate Social Responsibility) fostered program that is already running, namely Reverse Osmosis (RO ), and what will be developed are the Biofloc Tilapia Fish Business and Crystal Ice Business
- 2. This job training program was carried out at PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning for 4 months starting on 01 February 2023 – 31 May 2023. During the Job Training it was placed in Public Relations (PR) which was mentored by the Community Development Team Officers (CDOs)
- 3. The work system or activities carried out when conducting job training in the Public Relations (PR) section of PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning is an online system using applications and manual systems. Work is carried out online such as sending email and applications that are often used are Canva to design brochures or banners, Zoom and Google Meetings to conduct online meetings. For the manual system, it takes the form of recording through a form using the existing format used for carrying out activities, meetings and presentations.

4. Obstacles faced by the author, lack of time in pursuing assignments from mentors, the solution is that the author uses sleep time to maximize project reports and when the presentation is finished in the question and answer session, the author can explain in detail questions from Public Relations (PR) and TIM Community Development Officers (CDO), obstacles Furthermore, it is difficult for the author to collect all members to get the Community Satisfaction Index questionnaire data. The solution is by asking for agreement with the chairman and group members to go directly to their respective homes. and the last obstacle is the lack of communication with the mentor so that the work instructions and assignments given are not clear.

### 4.2 Suggestion

After conducting job training at PT Kilang Pertamina International Refinery Unit (RU) II Production Sungai Pakning, there are several suggestions from the author as follows:

- 1. We recommend that the International Business Administration Study Program hold courses on design, so that international business administration students who are job training at PT Kilang Pertamina Internasional Refinery Unit (RU) II Production Sungai Pakning can provide the best design in completing the tasks given by the job mentor training
- 2. It is advisable for the Community Development Officers (CDO) TEAM at PT Kilang Pertamina Internasional Refinery Unit (RU) II Production Sungai Pakning to introduce apprentice students to all members of the CSR (Corporate Social Responsibility) fostered program and those who have become partners so that apprentice students are not awkward and make it easier for intern students to request the necessary data from the group.

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# LIST OF APPENDICES

# Appendix 1 : Apprenticeship Reply Letter

		PERT
*		INTERN
Sungai Pakning, 02 Desember 2022 Nomor : 367 /KPI45123/2	2022-58	
	nohonan Kerja Praktek / N	lagang
Yang terhormat,		
Armada, ST.,MT		
Politeknik Negeri Bengkalis Di –		
Bengkalis		
-		
Dengan hormat,		
Sehubungan dengan surat Saudara N	lo. : 5713/PL31/TU/2022 t	anggal 28 November 2022 perihal Permohona
		dapat menerima siswa saudara, yaitu :
NO. NAMA	NISN	JURUSAN
1 DEA PERANTI 2 DESFI IRMA PUTRI	5404191224 5404191198	D4 Administrasi Internasional D4 Administrasi Internasional
3 DEWI PURNAMASARI	5404191249	D4 Administrasi Internasional
<ol> <li>Surat keterangan berkelakua</li> <li>Surat kesehatan dari dokter</li> <li>Pas poto berwarna ukuran 3</li> <li>Menyiapkan pakaian praktek</li> </ol>	yang menyatakan sehat fis x 4 ( 2 lembar ) berpakaian	aga pendidikan. iik serta melampirkan potocopy kartu vaksin. n rapi.
<ol> <li>Surat kesehatan dari dokter</li> <li>Pas poto berwarna ukuran 3</li> </ol>	n baik dari institusi / lemb yang menyatakan sehat fis x 4 ( 2 lembar ) berpakaian	aga pendidikan. iik serta melampirkan potocopy kartu vaksin. n rapi.
<ol> <li>Surat kesehatan dari dokter</li> <li>Pas poto berwarna ukuran 3</li> <li>Menyiapkan pakaian praktek</li> <li>Memakai masker</li> <li>Map 1 bh</li> <li>Dan perlu kami informasikan apabila</li> </ol>	n baik dari institusi / lemb yang menyatakan sehat fis x 4 ( 2 lembar ) berpakaiai wear pack, sepatu safety	aga pendidikan. iik serta melampirkan potocopy kartu vaksin. n rapi.
<ol> <li>Surat kesehatan dari dokter</li> <li>Pas poto berwarna ukuran 3</li> <li>Menyiapkan pakaian praktek</li> <li>Memakai masker</li> <li>Map 1 bh</li> </ol>	n baik dari institusi / lemb yang menyatakan sehat fis x 4 ( 2 lembar ) berpakaiai wear pack, sepatu safety	aga pendidikan. ik serta melampirkan potocopy kartu vaksin. n rapi. dan helm ( KP dalam kilang )
<ol> <li>Surat kesehatan dari dokter</li> <li>Pas poto berwarna ukuran 3</li> <li>Menyiapkan pakaian praktek</li> <li>Memakai masker</li> <li>Map 1 bh</li> <li>Dan perlu kami informasikan apabila</li> </ol>	n baik dari institusi / lemb yang menyatakan sehat fis x 4 ( 2 lembar ) berpakaiai wear pack, sepatu safety	aga pendidikan. ik serta melampirkan potocopy kartu vaksin. n rapi. dan helm ( KP dalam kilang )
<ol> <li>Surat kesehatan dari dokter</li> <li>Pas poto berwarna ukuran 3</li> <li>Menyiapkan pakaian praktek</li> <li>Memakai masker</li> <li>Map 1 bh</li> <li>Dan perlu kami informasikan apabila konfirmasi.</li> </ol>	n baik dari institusi / lemb yang menyatakan sehat fis x 4 ( 2 lembar ) berpakaiai wear pack, sepatu safety	aga pendidikan. ik serta melampirkan potocopy kartu vaksin. n rapi. dan helm ( KP dalam kilang )
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<ol> <li>Surat kesehatan dari dokter</li> <li>Pas poto berwarna ukuran 3</li> <li>Menyiapkan pakaian praktek</li> <li>Memakai masker</li> <li>Map 1 bh</li> <li>Dan perlu kami informasikan apabila konfirmasi.</li> <li>Demikian untuk saudara maklumi.</li> <li>Spv. General Affair Spk</li> </ol>	n baik dari institusi / lemb yang menyatakan sehat fis x 4 ( 2 lembar ) berpakaiai wear pack, sepatu safety	aga pendidikan. ik serta melampirkan potocopy kartu vaksin. n rapi. dan helm ( KP dalam kilang )
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<ol> <li>Surat kesehatan dari dokter</li> <li>Pas poto berwarna ukuran 3</li> <li>Menyiapkan pakalan praktek</li> <li>Memakai masker</li> <li>Map 1 bh</li> <li>Dan perlu kami informasikan apabila konfirmasi.</li> <li>Demikian untuk saudara maklumi.</li> <li>Spv. General Affair Spk</li> <li>ERNA IMELDA</li> <li>Contact Person :</li> </ol>	n baik dari institusi / lemb yang menyatakan sehat fis x 4 ( 2 lembar ) berpakaiar wear pack, sepatu safety a ada Penundaan jadwal p	aga pendidikan. iik serta melampirkan potocopy kartu vaksin. n rapi. dan helm ( KP dalam kilang ) elaksanaan kami harap agar segera melakuka G PERTAMINA INTERNASIONAL SEI PAKNING
<ol> <li>Surat kesehatan dari dokter</li> <li>Pas poto berwarna ukuran 3</li> <li>Menyiapkan pakaian praktek</li> <li>Memakai masker</li> <li>Map 1 bh</li> <li>Dan perlu kami informasikan apabila konfirmasi.</li> <li>Demikian untuk saudara maklumi.</li> <li>Spv. General Affair Spk</li> <li>ERNA IMELDA</li> </ol>	n baik dari institusi / lemb yang menyatakan sehat fis x 4 ( 2 lembar ) berpakaiar wear pack, sepatu safety a ada Penundaan jadwal p	aga pendidikan. iik serta melampirkan potocopy kartu vaksin. n rapi. dan helm ( KP dalam kilang ) elaksanaan kami harap agar segera melakuka

### **Appendix 2 : Apprenticeship Statement Letter**



### SURAT KETERANGAN No. : SAS / KPI45123 / 2023 - 58

Yang bertanda tangan dibawah ini Spv. General Affair PT. Kilang Pertamina Internasional RU II Sungai Pakning menerangkan bahwa :

Nama Jurusan Institusi

E DESFI IRMA PUTRI
 ADMINISTRASI BISNIS INTERNASIONAL
 POLITEKNIK NEGERI BENGKALIS

Adalah benar telah menyelesaikan Kerja Praktik / Magang dalam rangka menyelesaikan tugas di POLITEKNIK NEGERI BENGKALIS Jurusan ADMINISTRASI BISNIS INTERNASIONAL di PT. Kilang Pertamina Internasional RU II Sungai Pakning, mulai tanggal 1 Februari sampai dengan 31 Mei 2023.

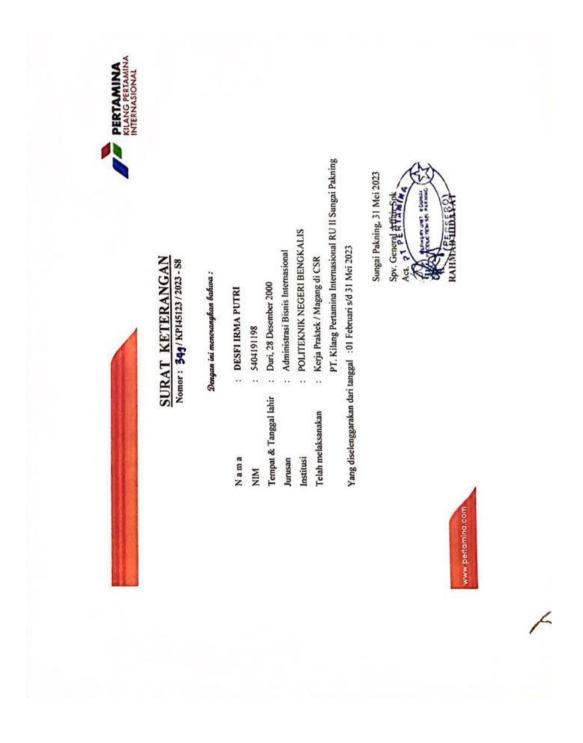
Demikian surat keterangan ini diberikan untuk dapat dipergunakan seperlunya.

Sungal Pakning, 31 Mei 2023.

PT. Kilang Pertamina Internasional Spv. General Affair Spk ACT DERTAMINA



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# **Appendix 3 : Apprenticeship Certificate**

**Appendix 4 : Apprenticeship Assessment Sheet** 

# FORM PENILAIAN KERJA PRAKTEK / MAGANG PT KILANG PERTAMINA INTERNASIONAL - SUNGAI PAKNING

DESFI IRMA PUTRI 5404191198 POLITEKNIK NEGERI BENGKALIS Administrasi Bisnis Internasional N A M A N I M ASAL SEKOLAH JURUSAN

Delapan Puluh Delapan Koma Dua Delapan Putuh Delapan Delapan Puluh Delapan Delapan Puluh Delapan Delapan Puluh Delapan Delapan Puluh Tujuh Sembilan Puluh HURUF ANGKA 88.2 88 87 88 88 88 8 HUBUNGAN DENGAN SESAMA MAHASISWA/SISWA FAKTOR YANG NILAI PENGUASAAN MATERI / TUGAS POKOK HUBUNGAN DENGAN PEKERJA KEDISIPLINAN RATA - RATA KEJUJURAN KERAJINAN ò. N <del>, '</del> N e 9 4

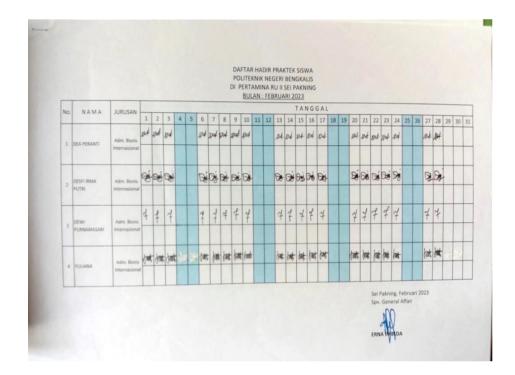
Sungai Pakning. 31 Mei 2023 Pembimbing,

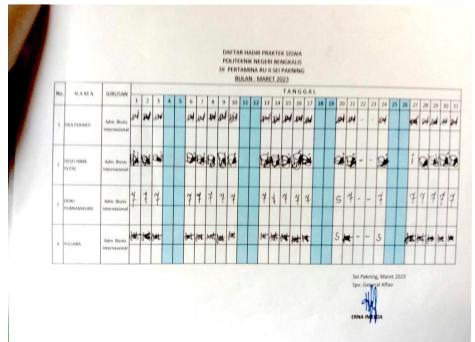
RIZAL INDRA PRIAMBADA 2

# **Appendix 5 : ID Card During Apprenticeship**



# **Appendix 6 : List of Apprenticeship Attendance Sheet**





											PC	PERT	R HA KNIK FAMI BULA	( NE NA F	geri Ru II	BEN SEI P	GKA	LIS														
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Sei Pakning, April 202: Spv. General Affair ERNA IMELDA

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# Appendix 7 : Daily Activities

# DAILY ACTIVITIES JOB TRAINING

Day	: Wednesday - Frid	ay	
Date	: 01 - 03 February 2	2023	
DATE	DESCRIPTION OF ACTIVITIES	TASK ASSIGNOR	SIGNATURE
01/02	1. Submit internship requirements		
	2. Interview with Pertamina Sungai		
	Pakning Security Administration		
02/02	1. Introduction and presentation of		
	material about K3 (Occupational		
	Safety and Health) in the demo		-
	room.		$\land$
	2. Introduction with CDO related to	Rizal Indra	
	Pertamina Sungai Pakning CSR	Priambada	
	(Corporate Social Responsibility)		
03/02	1. Participate in regular morning		
	exercises every Friday at Telaga		
	Suri Perdana.		
	2. Introduction to the workplace.		
	3. Conduct discussions with posyandu		
	is an abbreviation integrated service		
	post cadres and UPT midwives at		
	Sungai Pakning Health Center		
	regarding screening activities to		
	prevent stunting from poskarya		
	facilitators by CSR (Corporate		
	Social Responsibility).		
	Notes by Industrial Coach:		
	Well-adapted to work environment.		

No	WORKING	EXPLANATION
1		Interview regarding knowledge about the company and informing the regulations that exist in the company by Mr. Mulyadi as the security administration of Pertamina Ru II Sungai Pakning.
2		Explain how work safety in the company and provide information about how
3		The first discussion about the activities that will be carried out is screening to prevent stunting with Posyandu is an abbreviation integrated service post Cadres and Nutritionists at the Sungai Pakning Pukesmas

# DAILY ACTIVITIES JOB TRAINING

Day	: Monday - Friday		
Date	: 06 - 10 February 2	2023	
DATE	DESCRIPTION OF ACTIVITIES	TASK ASSIGNOR	SIGNATURE
06/02	1. Conducted a visit to the UPT Puskesmas Sungai Pakning to discuss stunting, anemic pregnant women and diseases affected by the community in the Bukit Batu sub-district.		
	<ol> <li>Visiting Tanjung II I Flower Post, Damai Hamlet, Pangkalan Jambi Village about making PMT (Supplementary Feeding).</li> </ol>	Rizal Indra Priambada	And
07/02	<ol> <li>Discussion on the implementation of screening activities to prevent stunting with craft facilitators and peat love schools and division of tasks.</li> <li>Descrived the task of making a TOP</li> </ol>		
	<ol> <li>Received the task of making a TOR (Terms of Reference) and making a baleho design for the Bunga Tanjung II Posyandu is an abbreviation integrated service post, Dusun peace, Base Jambi village, from the poskarya facilitator and the peat love school.</li> <li>3.</li> </ol>		
08/02	Visiting SMA, SMK, MA schools in Bukit Batu sub-district to invite students to attend seminars on National Movement K3 (Occupational Safety and Health).		
09/02	<ol> <li>Me Handed over the task of making the TOR (Terms of Reference) and making the baleho design for the Posyandu is an abbreviation integrated service post Bunga Tanjung II Dusun peace village of Base Jambi from the Poskarya Facilitator and the Peat Love School.</li> <li>Conducting National Movement K3 (Occupational Safety and Health) event discussions with HSE.</li> </ol>		
10/02	<ol> <li>Follow routine morning exercises every Friday at Telaga Suri Pradana</li> <li>Conducted visits to the Pertamina</li> </ol>		

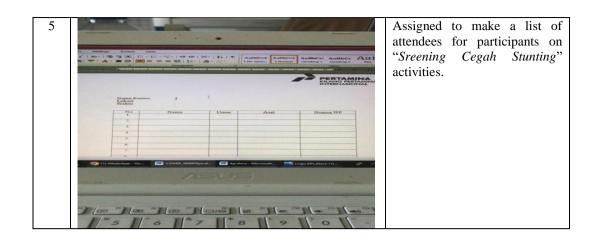
CSR (CORPORATE SOCIAL RESPONSIBILITY) fostered group	
with lecturers from Gajah Mada	
University at the Tanjung II Flower	
Post, Jambi Base and the Batang	
Duku Horticulture group.	
Notes by Industrial Coach:	
Handling the event very well	
· · ·	

NO	WORKING	EXPLANATION
1	<image/>	Visited UPT Pukesmas Sungai Pakning to discuss screening activities to prevent stunting and asked permission from the head of UPT Pukesmas Sungai Pakning, namely Ibuk Dian, to request the necessary data. Visiting the House of the Chairperson of the Posyandu is an abbreviation integrated service post Cadres Working Group (POSKARYA), Ibuk Sri Manira, in Damai Hamlet, Pangkalan Jambi Village and making Additional Food Delivery (PMT) for activities "Screening Cegah Stunting"
2		Division of Tasks for activities "Screening Cegah Stunting"

3		Giving invitation letters to schools in the Bukit Batu subdistrict, namely SMA N 1 Bukit Batu, SMK 1 Bukit Batu, SMK 2 Bukit Batu, and MA Bukit Batu to take part in K3 seminars
4	<image/>	Reviewing the tasks given by the Poskarya facilitator on the activities to be carried out "Screening Cegah Stunting", namely Vera Darasni Putri. Joint meeting with HSSE regarding K3 seminar activities to be held to discuss activity planning
5		Accompanying Lecturers from Gajah Mada University (UGM) on a visit to the CSR (Corporate SocialResponsibility)-assisted program, namely Horticultural Agriculture

#### Day : Monday - Friday Date : 13-17 February 2023 DATE DESCRIPTION OF ACTIVITIES TASK ASSIGNOR SIGNATURE 13/02 Conduct a visit to Pertamina's CSR (Corporate Social Responsibility) fostered group in Batang Duku Horticulture and see the performance of the Hortuculture group in Batang Duku hamlet. 14/02 Assigned by the poskarya facilitator and peat love school to make a rundown on "Sreening Cegah Stunting" activities. 15/02 Rizal Indra Assist activities in commemoration of the month of K3 (Occupational Safety Priambada and Health) related to the Seminar on Environment, Health and Traffic Safety held by HSE and CSR (Corporate Social Responsibility) at BULOPA (Budaya Loka Patra) Sungai Pakning. 16/02 Relaxed discussion at the Belalang Sungai Pakning Cafe with poskarya facilitators and the peat love school about the division of divisions for "Sreening Cegah Stunting" activities. Take minutes at the doctoral meeting at 17/02 the Pertamina Pratama Sungai Pakning clinic and make attendance for screening activities to prevent stunting Notes by Industrial Coach: Good knowledge in CSR (Corporate Social Responsibility) Programs

NO	WORKING	EXPLANATION
1	NAME OF CONTROL OF	Monitoring the CSR (Corporate Social Responsibility) assisted program, namely Horticultural Agriculture in Batang Duku Village.
2		Doing assignments in the Internship Room makes an Event Rundown for "Sreening Cegah Stunting" activities.
3		Helping HSSE to become the Committee at the K3 Month commemoration event
4		Relaxed discussion about continuing the planning of the next activity on "Sreening Cegah Stunting" activities.



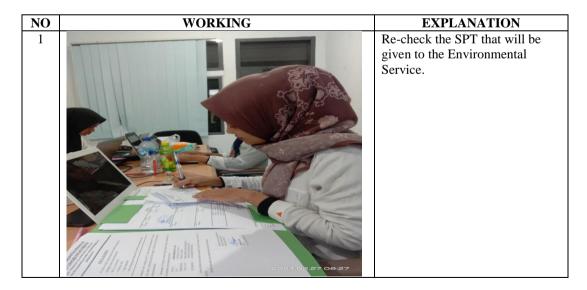
#### Day : Monday - Sunday Date : 20 - 26 February 2023 DATE **DESCRIPTION OF ACTIVITIES** TASK ASSIGNOR SIGNATURE 20/02 Being a committee in the "Stunting Prevent Screening" activity at the BULOPA Building (Budaya Loka Patra). 21/02Selection of mentors by each job training student 22/02 Participated in a quiz competition held by HSE considering the month of Occupational Health and Safety 23/02 Assigned by the supervisor to make a project on business analysis research at Filagam is an abbreviation of Peat Water Filtration on businesses that are already running, namely Reserve Osmosis (RO) and those that have not vet run or are still being planned, namely business analysis on Crystal Ice **Rizal Indra** Biofloc Tilapia business. and Cultivation. Priambada 24/02 1. Follow routine morning exercises every Friday at Telaga Suri Pradana). 2. Attended the visit of the CSR (Corporate Social Responsibility) assisted group, namely Filagam is an abbreviation of Peat Water Filtration by Pertamina's CSR (Corporate Social Responsibility) in Beringin Hamlet, Lubuk Muda Village and began conducting interviews with the Tirta Muda group 26/02 1. Was given the task of discussion documenting the between PT Pertamina Sungai Pakning and PT Adaro Energy in the premium room. 2. Conducted visits to Pertamina's CSR (Corporate Social Responsibility) fostered groups in Marsawa Arboretum Kampung Jawa, Filagam Beringin Hamlet, Lubuk Muda Village and Mangrove Education Center Pangkalan Jambi.

# Catatan oleh Pelatih Industri Actively participating event

NO	WORKING	EXPLANATION
1		Become an event organizer
		on "Sreening Cegah
		Stunting" activities.
2	- Constant 2007 - Cons	The distribution of mentors to each of the apprentices and the writer's mentor, namely Rizal Indra Priambada
3		Participated in the quiz competition organized by HSE to commemorate K3 Month and the CDO TEAM participated in the Quiz Competition and won 2nd & 3rd place

4	Doing the first task from the mentor and looking for references about business analysis.
5	Invited to visit and introduced by the CDO Team to the CSR (Corporate Social Responsibility) program group, namely the Tirta Muda group located in Beringin Hamlet, Lubuk Muda Village, where the author was given the task of business analysis.
6	The CDO and HSE team from PT AdaroEnergy visited PT Pertamina RU II Sungai Pakning and invited them to visit the groups fostered by the CSR (Corporate Social Responsibility) program and the writer was assigned as a documentation

Day	: Monday - Sunday		
Date	: 27 February – 05 March 2023		
DATE	DESCRIPTION OF ACTIVITIES	TASK ASSIGNOR	SIGNATURE
27/02	Giving SPT to Bengkalis Regency		
	Government Environmental Service at		
	Pertamina Sungai Pakning Main Office		
28/02	Pertamina Sungai Pakning CSR		
	(Corporate Social Responsibility)		
	assisted group visit to Batang Duku		$\frown$
	Village Horticulture.		
01/03	Making project assignments, namely		
	planning a budget for the crystal / cube	Rizal Indra	
	ice business.	Priambada	
02/03	Melanjutkan tugas project usaha es		
	kristal/cube.		
03/03	3. Follow routine morning exercises		
	every Friday at Telaga Suri Pradana		
	4. Continuing the task of the		
	crystal/cube ice business project.		
05/03	Participating in National movement		
	Month K3 activities, namely One Day		
	Finish 2023		
	Catatan oleh Pelatih Industri		
	Good knowledge on Bussines Administ		
	how to apply in community developme	nt program	



2		Visit a Horticultural Farm and help the group harvest
3	-	-
4	-	-
5		Participating in the last activity, namely a leisurely walk with the distribution of coupons and distribution of prizes in the previous activities. And the lottery number the author gets a basic food prize at the time of the activity

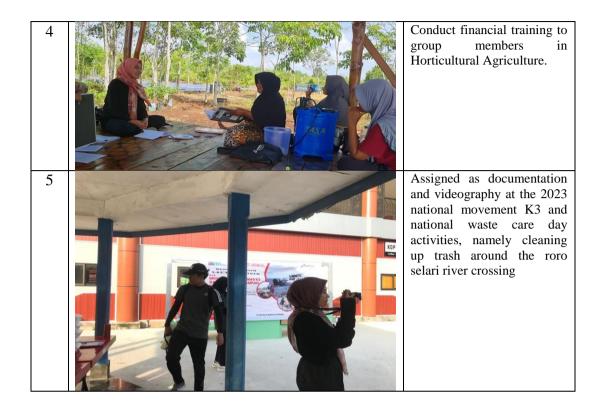
Day	: Monday - Sunday		
Date	: 06 - 10 March 2023		
DATE	DESCRIPTION OF ACTIVITIES	TASK ASSIGNOR	SIGNATURE
06/03 07/03 08/03	Continuing project tasks, namely calculating fixed costs, variable costs, semi variable costs, product selling prices, and calculating net profit regarding the crystal/cube ice business. Continuing project tasks, namely calculating Break Even Point (BEP), Payback Period (PP), and Revenue Cost Ratio (R/C) calculations regarding the crystal/cube ice business.	TASK ASSIGNOR	SIGNATURE
08/03	<ol> <li>Attended the visit of the Beringin Hamlet Posyandu is an abbreviation integrated service post in checking, weighing, and administering PMT with the Poyandu facilitator and peat love school.</li> <li>Following the memoiring of Siak Kecil 8 Elementary School regarding the making of adiwiyata saung.</li> </ol>	Rizal Indra Priambada	Jul
09/03	Monitoring presentation by supervisor, namely Sungai Pakning CSR (Corporate Social Responsibility) regarding practical work projects or temporary value monitoring.		
10/03	<ol> <li>Participate in routine morning exercises every Friday at Telaga Suri Pradana and get shopping vouchers for correctly answering questions</li> <li>Visiting the Tanjung Leban village fostered group, namely madu biene with CSR (Corporate Social Responsibility) Pertamina Sungai Pakning.</li> </ol>		
	Notes by Industrial Coach :		
	Done the project very well		

NO	WORKING	EXPLANATION
1	-	
2	-	
3		Participated in Posyandu is an abbreviation integrated service post activities in Beringin Hamlet, Lubuk Muda Village And monitoring the love peat school, namely SD 8 Siak Kecil in the process of making saung
		for adiwiyata plants at school as the person in charge, namely Mr. Rahwanto
4		Presentation for temporary value from the mentor related to the given project



Day	: Monday - Friday		
Date	: 13- 17 March 2023		
DATE	DESCRIPTION OF ACTIVITIES	TASK ASSIGNOR	SIGNATURE
13/03	Visiting Filagam is an abbreviation of		
	Peat Water Filtration and interviewing		
	members of the Tirta Muda group.		
14/03	Visiting and monitoring the Pertamina		
	Filagam is an abbreviation of Peat		
	Water Filtration CSR (CORPORATE		
	SOCIAL RESPONSIBILITY) group in		$\sim$ 1
	Beringin, Mekar Jaya BUMDes		
	Pakning Origin Village, Horticultural	Rizal Indra	
	Farmers Group in Batang Duku	Priambada	
	Village.		
15/03	Revise the Practical Lecture (KP)		
	project assignments that have been		
	presented.		
16/03	Conducting financial management		
	training for Horticulture Farmers		
	Group mothers in Batang Duku		
17/03	Village. Assigned as a videographer for a social		
17/05	service activity cleaning up the sea and		
	coast commemorating National		
	Movement K3 And National Waste		
	Care Day 2023.		
	Notes by Industrial Coach :		
	Good adaptation in the community		

NO	WORKING	EXPLANATION
1		Conducting interviews regarding the final project with Mr. Suprizal as a member of the Tirta Muda group regarding Reverse Osmosis (RO) Business
2	-	
3	-	



: Monday - Friday
: 20 - 24 March 2023

Day

Day	• Williag -	LIIUUy	
Date	: 20 - 24 Ma	arch 2023	
Date	DESCRIPTION OF ACTIVITIES	TASK ASSIGNOR	SIGNATURE
20/03	Kedataga		
21/03	Assigned as documentation during the		
	visit of the Marsawa Arboretum		
	developer group in Kampung Jawa		
	Village, Ganbut Air Filtration	Rizal Indra	$\sim$ 1
	(FILAGAM) in Lubuk Muda Village,	Priambada	
	Mangrove in Pangkalan Jambi Village		
	with PT Pertamina Hulu Rokan.		
22/03	Saka New Year 1945 Nyepi holiday		
23/03	Leave with Saka New Year 1945		
	Nyepi		
24/03	Replacing the task of Dea Peranti		
	regarding analyzing the business of		
	biofloc tilapia fish diameter 4 and		
	diameter 2 in the Filagam is an abbreviation of Peat Water Filtration		
	target group		
	Notes by Industrial Coach :		
	<b>y</b>		
	Giving good analysis for bussines susta	inability	
		J	

NO	WORKING	EXPLANATION
1	IBLOME TO ARBURETUN EMIBUT MARSHAM	Visits from PT Pertamina Hulu Rokan to CSR (Corporate Social Responsibility) program groups and writers were assigned as documentation



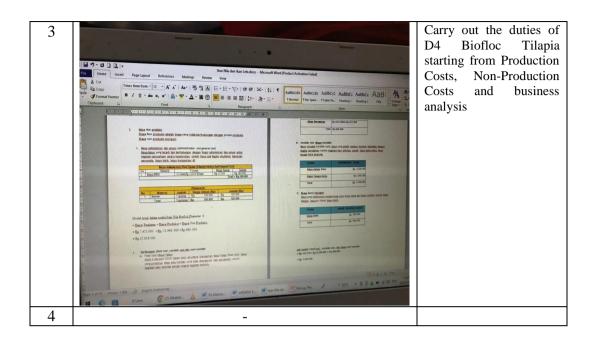
Assigned to replace Dea Device's task, namely to analyze the business of Tilapia Biofloc D4 and D2

## : Monday-Friday : 27 - 31 March 2023

Day

Date	: 27 - 31 March 2023						
DATE	DESCRIPTION OF ACTIVITIES	TASK ASSIGNOR	SIGNATURE				
27/03	Permission						
28/03	Assist the CSR (Corporate Social Responsibility) treasurer in preparing a budget proposal to arrange program						
	development finances.						
29/03	Continuing to assist the CSR (Corporate Social Responsibility) treasurer in preparing a budget proposal to arrange program development finances.	Rizal Indra Priambada					
30/03	Continuing project tasks, namely calculating fixed costs, variable costs, semi-variable costs, product selling prices, and calculating net profit on biofloc tilapia aquaculture business with a diameter of 4.		han				
31/03	Continuing the project tasks, namely calculating the calculation of the Break Event Point (BEP), Payback Period (PP), and Revenue Cost Ratio (R/C) regarding biofloc tilapia farming business with a diameter of 4						
	Notes by Industrial Coach : Very Good						





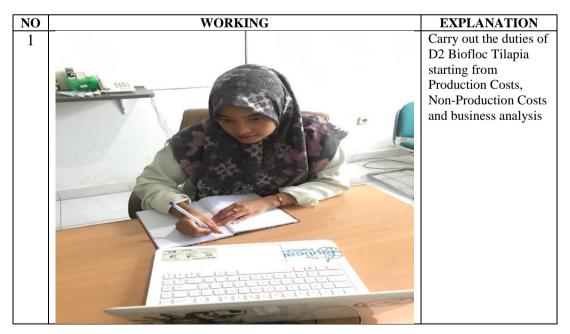
: Monday - Friday

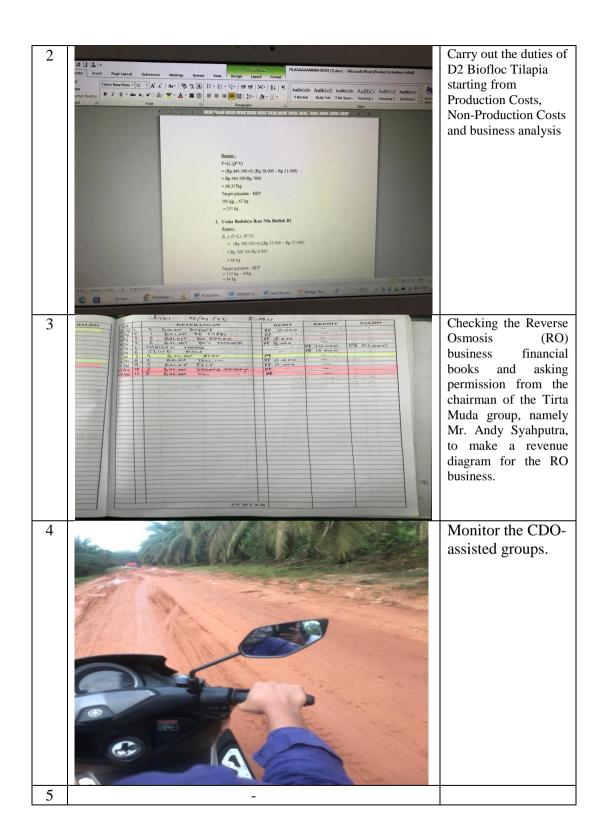
Tanggal

Day

# : 03 - 07 April 2023

DATE	DESCRIPTION OF ACTIVITIES	TASK ASSIGNOR	SIGNATURE
03/04	Continuing project assignments, namely calculating fixed costs, variable costs, semi variable costs, product selling prices, and calculating net profit on biofloc tilapia aquaculture business with a diameter of 2.		
04/04	Continuing the project task, namely the calculation of the Break Event Point (BEP), Payback Period (PP), and Revenue Cost Ratio (R/C) calculations regarding biofloc tilapia farming business with a diameter of 2	Rizal Indra	$\bigcirc 1$
05/04	Retrieval of RO financial data at FILAGAM	Priambada	
06/04	Visiting and monitoring the Pertamina CSR (Corporate Social Responsibility) assisted group, Mekar Jaya BUMDes Pakning Origin Village, Horticultural Farmers Group in Batang Duku Village.		Vu
07/04	Isa Al Masih's Death Holiday		
	Notes by Industrial Coach :		
	Good monitoring on program impleme	entation	





#### Day : Monday - Friday Date : 10 - 14 April 2023 DATE **DESCRIPTION OF ACTIVITIES** TUGAS TUGAS TANDA TANGAN 10/04 Assigned by the supervisor to calculate RO (Reverse Osmosis) income to calculate cash, employee payroll allocation, uncontrollable costs in RO (Reverse Osmosis) business in Peat Water Filtration (FILAGAM). 11/04 Continuing the task of calculating RO (Reverse Osmosis) revenue to calculate Rizal Indra cash. Priambada 12/04 Continuing the task of calculating RO (Reverse Osmosis) income to calculate employee payroll allocations, uncontrollable costs. Visited Filagam is an abbreviation of 13/04 Peat Water Filtration to conduct further interviews. 14/04 Take a video for field documentation on how to process Reserve Osmosis (RO) in Filagam is an abbreviation of Peat Water Filtration in Beringin Hamlet, Lubuk Muda Village Notes by Industrial Coach: Good video editing skill

NO	WORKING	EXPLANATION
1		Doing assignments about RO
2	-	
3	-	



## Day Date

# : Monday - Monday : 17 April - 01 May 2023

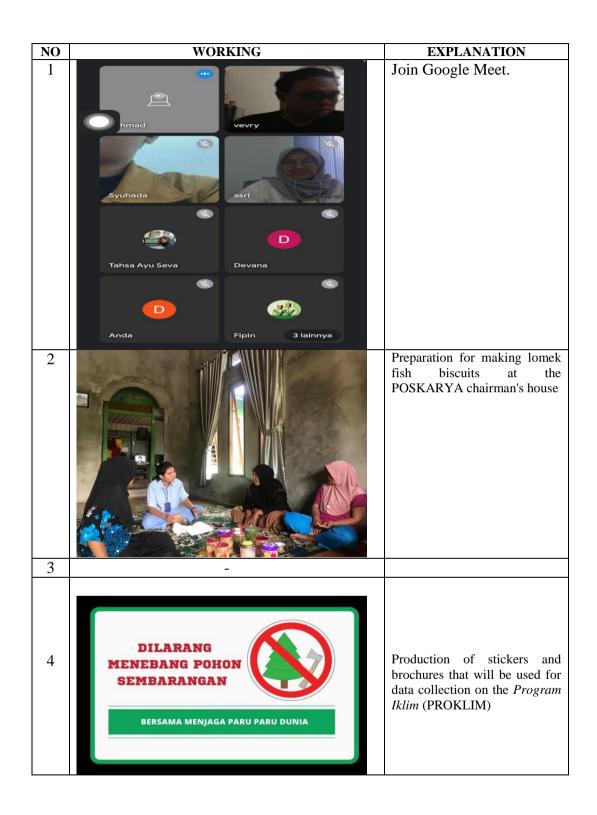
DATE	DESCRIPTION OF ACTIVITIES	TUGAS TUGAS	TANDA TANGAN
17/04 18/04 19/04 20/04 21/04 22/04 23/04 25/04 25/04 26/04 27/04 28/04	Holidays Ahead of Eid Al-Fitr 1444 H	Rizal Indra Priambada	TANDA TANGAN
29/04 30/04			
	Notes by Industrial Coach:		
	-		

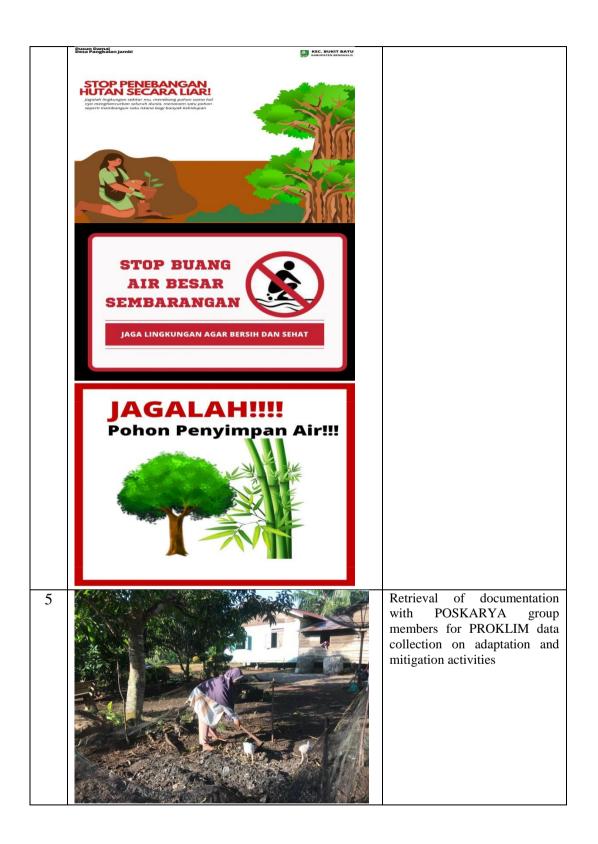
#### Day : Tuesday - Friday Date : 01 - 05 May 2023 DATE **DESCRIPTION OF ACTIVITIES** TASK ASSIGNOR SIGNATURE 01/05 National Labor Day holiday 02/05 Make project research reports from CHAPTER 1-5 namely Background, Theoretical Basis, Research Methodology, Discussion and Results, Conclusions and Suggestions. Rizal Indra 03/05 Create a background project research Priambada report. Create a theoretical foundation 04/05 research project report. 05/05 Make a research report on the Research Methodology project. Notes by Industrial Coach : Good knowledge on basic project report

NO	WORKING	EX	PLA	NATI	ION .
1			the		project
2	-				

3		Doing report	the	final	project
4	-				
5	-				

#### Dav : Monday - Saturday Date :08 - 13 May 2023 DATE **DESCRIPTION OF ACTIVITIES** TASK ASSIGNOR SIGNATURE 08/05 Attending a meeting via Google Meet Rizal Indra about the ISBN Book. Visiting Posyndu Bunga Tanjung II 09/05 Priambada Dusun Damai, Base Jambi Village and providing materials for making biscuits from lomek fish as PMT (Supplementary Feeder). 10/05 Continuing to make project research reports Chapter IV Discussion and Results. Continuing to make project research 11/05 reports Chapter IV Discussion and Results. 1. Assisting poskarya and peat love 12/05 school facilitators in working on PROKLIM (Climate Program) in the Adaptation and Mitigation section. 2. Make designs about not cutting trees indiscriminately, brochures about stopping illegal logging, stickers about protecting waterstorage trees, and stickers about not defecating in the open. 13/05 The capacity of Posyandu is an abbreviation integrated service post Bunga Tanjung II to work on poklim and take documentation as evidence. Notes by Industrial Coach : Good knowledge in PROKLIM







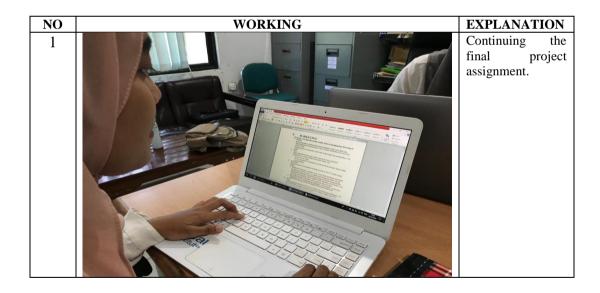
#### Day : Monday - Saturday : 15 - 20 May 2023 Date DATE DESCRIPTION OF ACTIVITIES TASK ASSIGNOR SIGNATURE 15/05 Visiting the house of the chairman of the Sukajadi MPA target group. Making biscuits from lomek fish for 16/05 PMT (Supplementary Feeding) at the ketu house of the Bunga Tanjung II posyandu is an abbreviation integrated service post group, Damai Hamlet, Pangkalan Jambi Village Rizal Indra Visited Filagam is an abbreviation of Priambada 17/05 Peat Water Filtration and helped Babinsa in taking videos of the FILAGAM process 18/05 Got an assignment from the facilitator to edit a video about FILAGAM. Visiting the Siak Kecil District 19/05 Environmental Service, discussing the desire to make a TPS (Temporary Disposal Site) for waste at Filagam is an abbreviation of Peat Water Filtration in Bergin Hamlet, Lubuk Muda Village. Assigned as a discussion taker related 20/05 to a new program that will be implemented in the Beringin sub-village, Lubuk Muda Village, namely programs for fisheries, agriculture, processing of products from fisheries and agriculture, and the Garbage Bank. Notes by Industrial Coach : Actively engaging stakeholders.

NO	WORKING	EXPLANATION
		Making lomek fish biscuits with members of the CDO fostered group, namely POSKARYA which is used as <i>Pemberi</i> <i>Makanan Tambahan</i> (PMT)

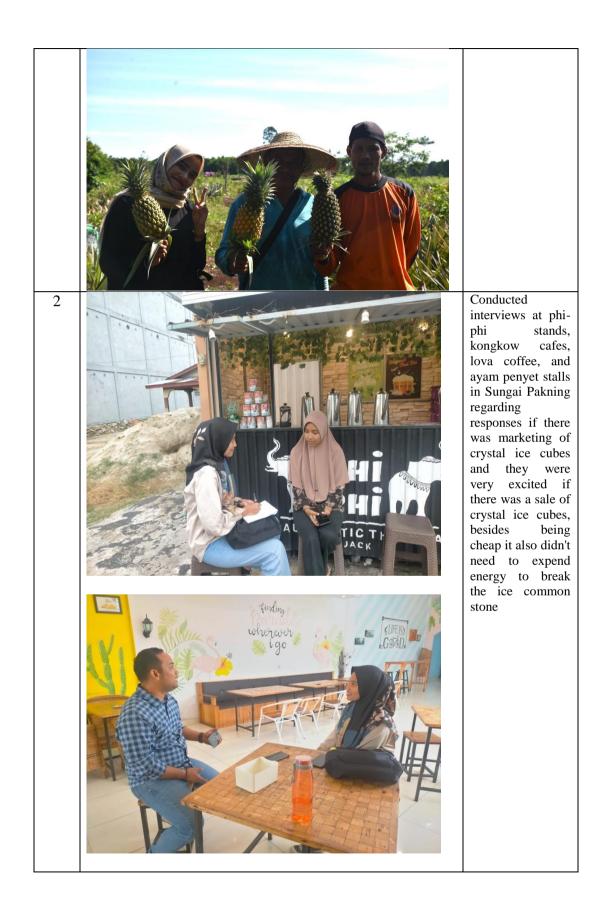


Day	: Monday - Friday
Date	: 22 - 26 May 2023

DATE	DESCRIPTION OF ACTIVITIES	TASK ASSIGNOR	SIGNATURE
22/05	Continuing the task from the mentor		
	regarding the final project.		
23/05	Gotong Royong ke kelompok tirta		$\sim$ 1
	muda FILAGAM dusun beringin.	Rizal Indra	
24/05	Assigned as documentation in Peatland	Priambada	
	harvesting in the Arboretum.		
25/05	Conducting Interviews to several		
	places in Pakning River about Kritstal		
	Ice.		
26/05	Sick		
	Notes by Industrial Coach :		
	Good social skills to blend with people		





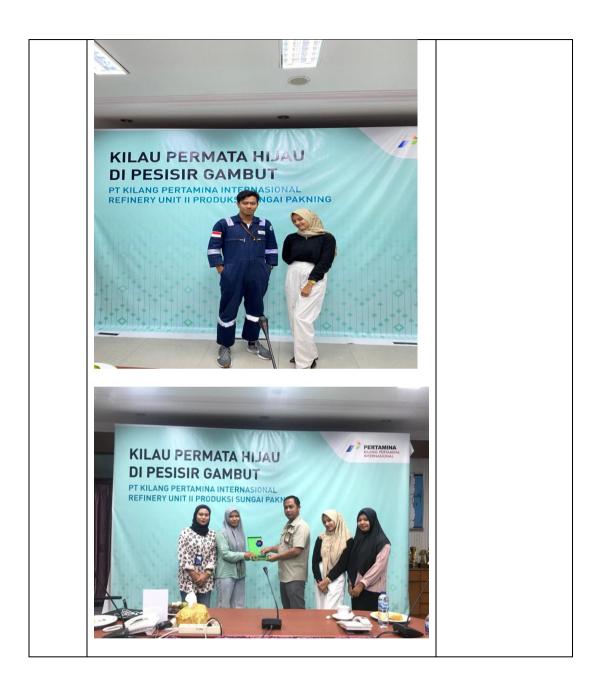




Day Date	: Monday - Friday : 29 - 31 May 2023		
DATE	DESCRIPTION OF ACTIVITIES	TASK ASSIGNOR	SIGNATURE
29/05	Conducting interviews to several places in Lubuk Muda about Kritstal Ice.		$\cap$
30/05	Presentation as well as delivery of placards as a token of gratitude to Pertamina Sungai Pakning	Rizal Indra Priambada	
31/05	Assist in collecting data for the questionnaire IKM ( <i>Index Kepuasan Masyarakat</i> ) for program group members.		
	Notes by Industrial Coach : Gathering important data of product of business sustainability.	lemand to support	









Appendix 8 : Photos of job training documentation photos









#### **REVISION SHEET**

## STUDENT PRACTICE GUIDANCE

# INTERNATIONAL BUSINESS ADMINISTRATION D-IV STUDY PROGRAM STATE POLYTECHNIC BENGKALIS

: Desfi Irma putri

: 5404191198 ient's Identity No : PT Kilang Pertamina Internasyional Refinery Unit (RU) II

renticeship Place

Production sungai Pakning

: Wan Junita Raflah, B.Sc., M.Ec.Dev.

isor

1.1.	Revision	Advisor Initials
Date and time Sonin / 26 Juni 2023	1. Perbaiki Tata Tulis 2. Rovisi Background	4p
Selasa 104 Juli 2023	1. Tambahkan Poto Pada document used for Activity 2. Arbuilt Tata Ktak Sambar	1 det
Jumiet 107 Juli 2023	a st a l Ast October	M.
Selfa ( 11 Juni 2021	1. Perbeiki Obstacie 0. Revisi Gember	T ALL
Senin / 17 Juli 2023	Tambahkan deskripsi dan Keterangan pada daing Activity	HA LIA
Kamis 1 03 Musius2020	Perbaiki Singkatan Pada Kata	ant.
Jum'at 104 Anosturzan	ACC	4 p

Bengkalis, Angust 04,2023

M.Ec.Dev.

Wan Junita Raffah, B.Sc., M.Ec. NIP.198496142018032001