

HNI-HPAI HERBAL PRODUCT SALES SYSTEM BASED ON WEBSITE AT THE HNI-HPAI STOCK CENTER PANGKALAN JAMBI

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ABSTRACT

From the research at the HNI-HPAI Stock Center in Pangkalan Jambi and its surroundings, a herbal product sales business hopes to increase sales and ease in processing sales data, product orders, recording sales reports and sales results that have been purchased by customers. The HNI-HPAI Stock Center aims to identify the advantages, disadvantages, and opportunities for improvement of the current system, such as receiving orders, checking product stock, transaction processing, recording sales, to sending products to certain stockists to buy and sell HNI-HPAI herbal products. Based on the above problems, the author created a website-based sales system that includes several facilities provided, including: Sales of herbal products, Input of proof of orders and proof of payment, reports on herbal product sales, to input of remaining stock of empty or out-of-stock products in each partner by means of partners entering the remaining products in the system, then the stockist manager sees the products sold. Then, there is an order cancellation feature from the customer side and payment rejection from the stockist manager side. From the test results on customers, stockist managers, and business partner experts, this website-based HNI HPAI herbal product sales system helps stockist managers in viewing sales reports and determining acceptance and rejection of payments to customers, it also helps customers in viewing available products according to their needs, then placing orders for herbal products and determining whether to mark the product orders purchased by customers as complete or canceled.

Keywords: Stock Center, HNI-HPAI, Herbal, Website.